



Market Profile Analysis - Policies Effective 4/1/22 through 6/30/22

| Line # | Item Name   | Associated Statistical Code | Amount           | Line # | Source  |
|--------|---|-----------------------------|------------------|--------|---|
| (1)    | Number of Units   |                             | 71,500           | (1)    | Count of Units Reported   |
| (2)    | Payroll Exposure  |                             | \$71,101,806,344 | (2)    | Total Payroll Estimated for Units from Line (1)   |
| (3)    | Per-Capita Exposure   |                             | 651              | (3)    | Total Per-Capita Exposure for Units Reported on Line (1)  |
| (4)    | Workfare Program Employees  | 0982                        | 0                | (4)    | Total Workfare Program Employees for Units Reported on Line (1)                                 |
| (5)    | Volunteer Ambulance Corps   | 0993                        | 43               | (5)    | Total Volunteer Ambulance Corps for Units Reported on Line (1)                                  |
| (6)    | Volunteer Ambulance Corp - Support                                    | 0906                        | 7                | (6)    | Total Volunteer Ambulance Corps - Support for Units Reported on Line (1)                        |
| (7)    | Volunteer Fire Co Population  | 0994                        | 1,174,661        | (7)    | Total Volunteer Fire Co Population for Units Reported on Line (1)                               |
| (8)    | Volunteer Fire Co - Support   | 0989                        | 313,288          | (8)    | Total Volunteer Fire Co Population - Support for Units Reported on Line (1)                     |
| (9)    | Volunteer Hazardous Materials Response Teams                          | 0996                        | 2                | (9)    | Total Volunteer Hazardous Materials Response Teams for Units Reported on Line (1)               |
| (10)   | Total Loss Cost at PCRB Level   |                             | \$576,456,964    | (10)   | Cumulative Extension of Exposures by Classification times PCRB Loss Costs                       |
| (11)   | Implied Effective Carrier Loss Cost Multiplier                        |                             | 1.642            | (11)   | (12)/(10)   |
| (12)   | Total Carrier Manual Premium  |                             | \$946,586,783    | (12)   | Cumulative Extension of Exposures by Classification Times Carrier Manual Rates                  |
| (13)   | Employer Liability Increased Limits Premium Charge                    | 9807                        | \$12,934,596     | (13)   | Reported Amounts Attributable to Statistical Code 9807 for Units on Line (1)                    |
| (14)   | Minimum Premium Employer Liability Increased Limits Premium Charge    | 9848                        | \$1,514,273      | (14)   | Reported Amounts Attributable to Statistical Code 9848 for Units on Line (1)                    |
| (15)   | Subject Deductible Premium Credit                                     | 9664                        | (\$14,904,686)   | (15)   | Reported Amounts Attributable to Statistical Code 9664 for Units on Line (1)                    |
| (16)   | Total Subject Premium   |                             | \$946,130,966    | (16)   | [(12)+(13)+(14)+(15)]   |
| (17)   | Experience Rating Adjustment to Subject Premium                       | 9898                        | (\$13,766,533)   | (17)   | Net Increase/Decrease in Manual Premium Attributable to Experience Rating for Units on Line (1) |
| (18)   | Merit Rating Credits to Subject Premium                               | 9885                        | (\$3,481,236)    | (18)   | Net Decrease in Manual Premium Attributable to Merit Rating Credits for Units on Line (1)       |
| (19)   | Merit Rating Debits to Subject Premium                                | 9886                        | \$14,258         | (19)   | Net Increase in Manual Premium Attributable to Merit Rating Debits for Units on Line (1)        |
| (20)   | Premium After Experience Rating & Merit Rating                        |                             | \$928,897,455    | (20)   | [(16)+(17)+(18)+(19)]   |
| (21)   | Occupation Disease Exposure   | 0067                        | \$13,628,840     | (21)   | Payroll Exposure for Units on Line(1) Subject to Occupational Disease Exposure                  |
| (22)   | Occupation Disease Premium  | 0067                        | \$148,058        | (22)   | Reported Amounts Attributable to Statistical Code 0067 for Units on Line (1)                    |
| (23)   | Supplemental Radiation Exposure                                       | 9985                        | \$0              | (23)   | Payroll Exposure for Units on Line(1) Subject to Occupational Disease Exposure                  |
| (24)   | Supplemental Radiation Premium  | 9985                        | \$0              | (24)   | Reported Amounts Attributable to Statistical Code 9985 for Units on Line (1)                    |
| (25)   | Occupational Disease Increased Limits Premium Charge                  | 9807                        | \$0              | (25)   | Reported Amounts Attributable to Statistical Code 9807 for Units on Line (1)                    |
| (26)   | Occupational Disease Increased Limits Minimum Premium Charge          | 9848                        | \$0              | (26)   | Reported Amounts Attributable to Statistical Code 9848 for Units on Line (1)                    |
| (27)   | Aircraft Seat Surcharge Premium Charge                                | 9108                        | \$0              | (27)   | Reported Amounts Attributable to Statistical Code 9108 for Units on Line (1)                    |
| (28)   | Premium Before Schedule Rating  |                             | \$929,045,513    | (28)   | [(20)+(22)+(24)+(25)+(26)+(27)]   |
| (29)   | Schedule Rating Plan Premium Adjustment                               | 9887/9889                   | (\$59,231,214)   | (29)   | Net Amount Reported for Units on Line (1) Attributable to Statistical Codes 9887 & 9889         |
| (30)   | Certified Safety Committee Premium Credit (PA)                        | 9890                        | (\$7,493,210)    | (30)   | Amount Reported for Units on Line (1) Attributable to Statistical Code 9890                     |
| (31)   | Construction Classification Premium Adjustment Program Premium Credit | 9046                        | (\$2,809,947)    | (31)   | Amount Reported for Units on Line (1) Attributable to Statistical Code 9046                     |
| (32)   | Premium After Schedule Rating, Safety Committee Credits, and PCCPAP   |                             | \$859,511,142    | (32)   | [(28)+(29)+(30)+(31)]   |
| (33)   | Deductible Premium Credit   | 9663                        | (\$205,644,953)  | (33)   | Amount Reported for Units on Line (1) Attributable to Statistical Code 9663                     |
| (34)   | Loss Constant Charge  | 0032                        | \$14,919         | (34)   | Amount Reported for Units on Line (1) Attributable to Statistical Code 0032                     |
| (35)   | Short Rate Premium  | 0931                        | \$432,369        | (35)   | Amount Reported for Units on Line (1) Attributable to Statistical Code 0931                     |
| (36)   | Expense Constant Charge   | 0900                        | \$10,204,262     | (36)   | Amount Reported for Units on Line (1) Attributable to Statistical Code 0900                     |
| (37)   | Minimum Premium Charge  | 0990                        | \$4,171,286      | (37)   | Amount Reported for Units on Line (1) Attributable to Statistical Code 0990                     |
| (38)   | Policy Total Standard Premium   |                             | \$668,689,025    | (38)   | [(32)+(33)+(34)+(35)+(36)+(37)]   |
| (39)   | Premium Discount Amount   | 0063/0064                   | (\$46,080,824)   | (39)   | Amount Reported for Units on Line (1) Attributable to Statistical Codes 0063 & 0064             |
| (40)   | Total Premium   |                             | \$622,608,201    | (40)   | [(38)+(39)]   |
| (41)   | Premium Charge for Terrorism  | 9740                        | \$22,361,006     | (41)   | Amount Reported for Units on Line (1) Attributable to Statistical Code 9740                     |
| (42)   | Catastrophe (other than Certified Acts of Terror)                     | 9741                        | \$10,013,212     | (42)   | Amount Reported for Units on Line (1) Attributable to Statistical Code 9741                     |
| (43)   | Employer Assessment Amount Pursuant to Act 57 of 1997 (PA)            | 0938                        | \$23,092,864     | (43)   | Amount Reported for Units on Line (1) Attributable to Statistical Code 0938                     |
| (44)   | Audit Non-Compliance Charge   | 9757                        | \$14,270,744     | (44)   | Amount Reported for Units on Line (1) Attributable to Statistical Code 9757                     |