DELAWARE COMPENSATION RATING BUREAU, INC.

Claim Frequencies

The attached exhibits examine historical Workers Compensation claim frequencies in Delaware.

Claim frequencies per \$1 million of expected losses are shown on page 1 based on statistics gathered by the DCRB. The second page shows a graph of the frequencies appearing in column (5) of page 1.

The third page shows annual changes in average quarterly wages over the last eight available calendar quarters.

Delaware W.C. - Claim Frequencies DCRB Unit Statistical Plan

Excluding Deductible Business

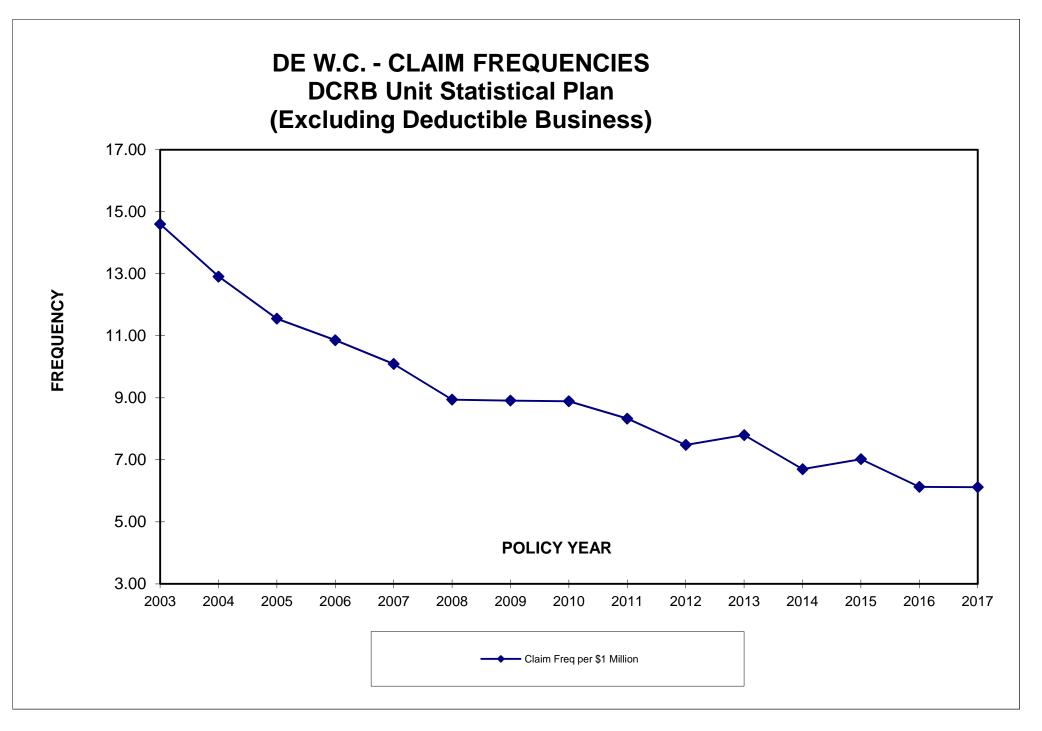
| Policy | # of Claim Indemnity | % Change Counts | Expected Losses | % Change Exp Loss | Claim Frequency (#Claims per \$1 million) | % Change Frequency | Period | Annual % Change In Claim Frequency | Period | Annual % Change In Claim Frequency |
|---------|-------------------------|--------------------|--------------------|----------------------|--|-----------------------|-----------|---------------------------------------|-----------|---------------------------------------|
| Year | (1) | (2) | (3) | (4) | (5) | (6) | | in claim ricquelley | | in olumn roquolog |
| 2003 | 1,845 | | 126,347,496 | | 14.60 | | PY03-PY17 | -5.6% | PY03-PY16 | -5.7% |
| 2004 | 1,734 | -6.0% | 134,306,674 | 6.3% | 12.91 | -11.6% | PY04-PY17 | -5.3% | PY04-PY16 | -5.4% |
| 2005 | 1,649 | -4.9% | 142,820,219 | 6.3% | 11.55 | -10.5% | PY05-PY17 | -5.0% | PY05-PY16 | -5.1% |
| 2006 | 1,601 | -2.9% | 147,381,661 | 3.2% | 10.86 | -6.0% | PY06-PY17 | -4.9% | PY06-PY16 | -5.0% |
| 2007 | 1,479 | -7.6% | 146,595,416 | -0.5% | 10.09 | -7.1% | PY07-PY17 | -4.8% | PY07-PY16 | -4.8% |
| 2008 | 1,288 | -12.9% | 144,054,502 | -1.7% | 8.94 | -11.4% | PY08-PY17 | -4.6% | PY08-PY16 | -4.6% |
| 2009 | 1,246 | -3.3% | 139,855,250 | -2.9% | 8.91 | -0.3% | PY09-PY17 | -5.0% | PY09-PY16 | -5.1% |
| 2010 | 1,331 | 6.8% | 149,682,137 | 7.0% | 8.89 | -0.2% | PY10-PY17 | -5.2% | PY10-PY16 | -5.4% |
| 2011 | 1,282 | -3.7% | 153,903,164 | 2.8% | 8.33 | -6.3% | PY11-PY17 | -5.0% | PY11-PY16 | -5.2% |
| 2012 | 1,181 | -7.9% | 157,847,975 | 2.6% | 7.48 | -10.2% | PY12-PY17 | -4.7% | PY12-PY16 | -4.9% |
| 2013 | 1,248 | 5.7% | 159,961,249 | 1.3% | 7.80 | 4.3% | PY13-PY17 | -5.6% | PY13-PY16 | -6.5% |
| 2014 | 1,081 | -13.4% | 161,387,802 | 0.9% | 6.70 | -14.1% | PY14-PY17 | -4.0% | PY14-PY16 | -4.3% |
| 2015 | 1,195 | 10.6% | 170,137,106 | 5.4% | 7.02 | 4.8% | PY15-PY17 | -6.6% | PY15-PY16 | -12.7% |
| 2016 | 1,110 | -7.1% | 181,059,645 | 6.4% | 6.13 | -12.7% | PY16-PY17 | -0.2% | | |
| 2017 * | 928 | * -16.4% | 151,685,633 * | -16.2% | 6.12 * | -0.2% | | | | |
| 2017 ** | | | | | 6.12 | -0.2% | | | | |

* Includes approximately 1st 8 months of PY2017.
** Projected value for complete PY 2017 is 6.12 based on an annual change in claim frequency of -0.2%.

| Policy Year | SAWW | % Change SAWW | SAWW Index | Adj Claim Freq. (1) (#Claims per \$1 million) | % Change Adj Claim Frequency | Period |
|-----------------|----------|------------------|---------------|--|------------------------------------|-----------|
| 2003 | 800.52 | | 1.0000 | 14.60 | | PY03-PY17 |
| 2004 | 836.38 | 4.5% | 1.0448 | 13.49 | -7.6% | PY04-PY17 |
| 2005 | 872.92 | 4.4% | 1.0904 | 12.59 | -6.7% | PY05-PY17 |
| 2006 | 898.06 | 2.9% | 1.1218 | 12.18 | -3.3% | PY06-PY17 |
| 2007 | 911.87 | 1.5% | 1.1391 | 11.49 | -5.7% | PY07-PY17 |
| 2008 | 915.37 | 0.4% | 1.1435 | 10.22 | -11.1% | PY08-PY17 |
| 2009 | 923.91 | 0.9% | 1.1541 | 10.28 | 0.6% | PY09-PY17 |
| 2010 | 950.30 | 2.9% | 1.1871 | 10.55 | 2.6% | PY10-PY17 |
| 2011 | 979.36 | 3.1% | 1.2234 | 10.19 | -3.4% | PY11-PY17 |
| 2012 | 994.77 | 1.6% | 1.2427 | 9.30 | -8.7% | PY12-PY17 |
| 2013 | 1,008.90 | 1.4% | 1.2603 | 9.83 | 5.7% | PY13-PY17 |
| 2014 | 1,026.81 | 1.8% | 1.2827 | 8.59 | -12.6% | PY14-PY17 |
| 2015 | 1,032.34 | 0.5% | 1.2896 | 9.05 | 5.4% | PY15-PY17 |
| 2016 | 1,050.49 | 1.8% | 1.3123 | 8.04 | -11.2% | PY16-PY17 |
| 2017 (2) | 1,079.51 | 2.8% | 1.3485 | 8.25 | | |
| 2017 | 1,085.41 | | 1.3559 | 8.30 | 3.2% | |

| Period | Annual % Change In Adjusted Claim Frequency | Period | Annual % Change in SAWW |
|-----------|---|-----------|----------------------------|
| PY03-PY17 | -3.8% | PY03-PY17 | 1.9% |
| PY04-PY17 | -3.6% | PY04-PY17 | 1.8% |
| PY05-PY17 | -3.4% | PY05-PY17 | 1.7% |
| PY06-PY17 | -3.3% | PY06-PY17 | 1.7% |
| PY07-PY17 | -3.1% | PY07-PY17 | 1.8% |
| PY08-PY17 | -2.9% | PY08-PY17 | 1.8% |
| PY09-PY17 | -3.3% | PY09-PY17 | 1.8% |
| PY10-PY17 | -3.6% | PY10-PY17 | 1.7% |
| PY11-PY17 | -3.5% | PY11-PY17 | 1.6% |
| PY12-PY17 | -3.1% | PY12-PY17 | 1.6% |
| PY13-PY17 | -4.0% | PY13-PY17 | 1.7% |
| PY14-PY17 | -2.2% | PY14-PY17 | 1.9% |
| PY15-PY17 | -4.2% | PY15-PY17 | 2.5% |
| PY16-PY17 | 3.2% | PY16-PY17 | 3.3% |
| | | | |

(1) Adjusted claim frequency is claim frequency per \$1 million expected losses at constant (2003) wages
(2) Includes approximately 1st 8 months of PY 2017. (Full Year=1079.51 - Average of CY 2017 and 2018)



| DELAWARE COMPENSATION RATING BUREAU, INC. |
|---|
| DERIVATION OF WAGE TREND |

| YEAR | QUARTER | SOURCE* | STATEWIDE AVERAGE QUARTERLY WAGE | ESTIMATE FOR YEARLY RATE OF WAGE INFLATION |
|------|---------|---------|---|--|
| 0040 | | | 40.004 | |
| 2016 | 1 | ACTUAL | 13,881 | |
| | 2 | ACTUAL | 12,839 | |
| | 3 | ACTUAL | 13,221 | |
| | 4 | ACTUAL | 13,647 | |
| 2017 | 1 | ACTUAL | 15,376 | 1.1077 |
| | 2 | ACTUAL | 13,069 | 1.0179 |
| | 3 | ACTUAL | 13,233 | 1.0009 |
| | 4 | ACTUAL | 14,009 | 1.0265 |
| 2018 | 1 | ACTUAL | 15,577 | 1.0131 |
| | 2 | ACTUAL | 13,225 | 1.0119 |
| | 3 | ACTUAL | 13,533 | 1.0227 |
| | 4 | ACTUAL | 14,328 | 1.0228 |

Latest Eight Quarter Average = Selected Annual Wage Trend =

| 1.0279 | |
|--------|--|
| 1.0279 | |
| | |

* Delaware Department of Labor