

DELAWARE COMPENSATION RATING BUREAU, INC.

Summary of Indicated and Proposed Residual Market Rates by Class Code

Exhibits 31a and 31b present current, indicated and proposed rates along with the proposed percentage change, all on a pre-surcharge basis. Also shown is the proposed post-surcharge rate.

Exhibit 31a presents this information sorted by class code.

**DELAWARE COMPENSATION RATING BUREAU
SUMMARY OF 12/1/07 PROPOSED RESIDUAL MARKET RATES**

| <u>Ind Grp</u> | <u>Class Code</u> | <u>Class Description</u> | <u>Current Rate Pre DCCPAP Pre Surcharge</u> | <u>Indicated Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed % Change</u> | <u>Proposed Rate Incl DCCPAP Post Surcharge</u> |
|----------------|-------------------|--------------------------------------|--|--|---|--------------------------|---|
| 3 | 005 | NR Tree Pruning | 36.55 | 28.52 | 28.52 | -21.97 | 29.36 |
| 3 | 0006 | NR Field Crops/Vegetable Farms | 11.48 | 8.09 | 8.09 | -29.53 | 8.33 |
| 3 | 007 | NR Farm Machinery Operation | 12.72 | 9.59 | 9.59 | -24.61 | 9.87 |
| 3 | 0008 | NR Mushroom Grower | 4.87 | 3.69 | 3.69 | -24.23 | 3.80 |
| 3 | 009 | NR Logging or Lumbering | 58.45 | 45.31 | 45.31 | -22.48 | 46.64 |
| 3 | 0011 | NR Flower Growing | 7.49 | 5.84 | 5.84 | -22.03 | 6.01 |
| 3 | 0012 | NR Flower Growing | 10.72 | 8.07 | 8.07 | -24.72 | 8.31 |
| 3 | 0013 | NR Gardeners, Nurserymen | 8.87 | 6.79 | 6.79 | -23.45 | 6.99 |
| 3 | 15 | NR Logging or Lumbering - Mechanized | 43.66 | 32.46 | 32.46 | -25.65 | 33.41 |
| 3 | 0016 | NR Orchard | 7.53 | 5.79 | 5.79 | -23.11 | 5.96 |
| 2 | 028 | NR Oil/Gas Production | 9.47 | 7.11 | 7.11 | -24.92 | 7.32 |
| 3 | 0034 | NR Animal Raising | 10.65 | 8.27 | 8.27 | -22.35 | 8.51 |
| 3 | 0036 | NR Dairy Farm | 10.44 | 7.90 | 7.90 | -24.33 | 8.13 |
| 2 | 055 | NR Sand Excavation | 11.63 | 8.53 | 8.53 | -26.66 | 8.78 |
| 2 | 059 | NR Mineral Milling | 9.12 | 7.12 | 7.12 | -21.93 | 7.33 |
| 3 | 0083 | NR Livestock Farm | 12.60 | 9.57 | 9.57 | -24.05 | 9.85 |
| 1 | 101 | NR Grain Milling | 9.12 | 6.58 | 6.58 | -27.85 | 6.77 |
| 1 | 104 | NR Food Sundries Mfg, NOC | 6.65 | 5.35 | 5.35 | -19.55 | 5.51 |
| 1 | 105 | NR Bakery, Wholesale | 9.19 | 7.27 | 7.27 | -20.89 | 7.48 |
| 1 | 106 | NR Processed Meat Products Mfg | 12.18 | 9.47 | 9.47 | -22.25 | 9.75 |
| 1 | 107 | NR Candy Mfg | 7.23 | 5.55 | 5.55 | -23.24 | 5.71 |
| 1 | 108 | NR Brewery | 9.22 | 7.32 | 7.32 | -20.61 | 7.53 |
| 1 | 109 | NR Dairy Products Mfg. | 11.35 | 9.14 | 9.14 | -19.47 | 9.41 |
| 1 | 110 | NR Ice Cream Mfg | 7.83 | 6.39 | 6.39 | -18.39 | 6.58 |
| 1 | 111 | NR Slaughter House, Wholesale | 9.63 | 7.74 | 7.74 | -19.63 | 7.97 |
| 1 | 112 | NR Beverage Mfg, NOC | 17.91 | 15.37 | 15.37 | -14.18 | 15.82 |
| 1 | 113 | NR Preserving/Canning of Food | 8.77 | 6.08 | 6.08 | -30.67 | 6.26 |
| 1 | 114 | NR Rendering Works | 19.98 | 15.71 | 15.71 | -21.37 | 16.17 |
| 1 | 115 | NR Tobacco Products Manufacturing | 4.25 | 3.45 | 3.45 | -18.82 | 3.55 |
| 1 | 119 | NR Meat Products Mfg, NOC | 13.15 | 10.30 | 10.30 | -21.67 | 10.60 |
| 1 | 130 | NR Textile Waste Mfg | 11.17 | 9.19 | 9.19 | -17.73 | 9.46 |
| 1 | 132 | NR Spinning & Weaving | 5.10 | 3.89 | 3.89 | -23.73 | 4.00 |
| 1 | 134 | NR Knit Goods Mfg | 5.02 | 4.02 | 4.02 | -19.92 | 4.14 |
| 1 | 135 | NR Hosiery Mfg | 6.45 | 5.28 | 5.28 | -18.14 | 5.43 |
| 1 | 136 | NR Embroidery Mfg | 5.57 | 4.50 | 4.50 | -19.21 | 4.63 |
| 1 | 139 | NR Dyeing | 11.75 | 8.66 | 8.66 | -26.30 | 8.91 |
| 1 | 141 | NR Laundry, NOC | 10.72 | 8.63 | 8.63 | -19.50 | 8.88 |
| 1 | 142 | NR Dry Cleaning Plant | 5.89 | 4.38 | 4.38 | -25.64 | 4.51 |
| 1 | 161 | NR Apparel Mfg | 6.19 | 4.85 | 4.85 | -21.65 | 4.99 |
| 1 | 163 | NR Textile Prod Mfg, NOC | 7.03 | 5.60 | 5.60 | -20.34 | 5.76 |
| 1 | 165 | NR Mattress Mfg | 10.39 | 8.36 | 8.36 | -19.54 | 8.60 |
| 1 | 166 | NR Canvas/Burlap Products Mfg | 6.15 | 5.04 | 5.04 | -18.05 | 5.19 |

NR refers to classes that are Non-Reviewed

**DELAWARE COMPENSATION RATING BUREAU
SUMMARY OF 12/1/07 PROPOSED RESIDUAL MARKET RATES**

| <u>Ind Grp</u> | <u>Class Code</u> | <u>Class Description</u> | <u>Current Rate Pre DCCPAP Pre Surcharge</u> | <u>Indicated Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed % Change</u> | <u>Proposed Rate Incl DCCPAP Post Surcharge</u> | |
|----------------|-------------------|--------------------------|--|--|---|--------------------------|---|-------|
| 1 | 0175 | NR | Supplemental Disease Loading for class 512 | 2.11 | 1.75 | 1.75 | -17.06 | 1.80 |
| 1 | 0176 | NR | Supplemental Loading for class 513 | 0.81 | 0.63 | 0.63 | -22.22 | 0.65 |
| 1 | 185 | NR | Food Sundries Mfg, NOC - Temporary Staffing Class | 6.65 | 5.92 | 5.35 | -19.55 | 5.51 |
| 1 | 187 | NR | Candy Mfg - Temporary Staffing Class | 7.23 | 6.03 | 5.55 | -23.24 | 5.71 |
| 1 | 191 | NR | Apparel Mfg - Temporary Staffing Class | 6.19 | 5.36 | 4.85 | -21.65 | 4.99 |
| 1 | 201 | NR | Tanning | 8.71 | 6.98 | 6.98 | -19.86 | 7.18 |
| 1 | 204 | NR | Shoe Mfg | 6.55 | 5.14 | 5.14 | -21.53 | 5.29 |
| 1 | 205 | NR | Leather Goods Mfg, NOC | 6.81 | 5.61 | 5.61 | -17.62 | 5.77 |
| 1 | 221 | | Plastics Mfg, Injection Molding | 8.40 | 6.72 | 6.72 | -20.00 | 6.92 |
| 1 | 222 | | Plastics Mfg, NOC | 9.91 | 7.94 | 7.94 | -19.88 | 8.17 |
| 1 | 225 | | Rubber Goods Mfg | 8.31 | 6.64 | 6.64 | -20.10 | 6.83 |
| 1 | 227 | | Oilcloth Mfg | 8.68 | 6.60 | 6.60 | -23.96 | 6.79 |
| 1 | 255 | NR | Paper Mfg | 7.44 | 5.74 | 5.74 | -22.85 | 5.91 |
| 1 | 257 | NR | Paper Container Mfg | 9.63 | 7.19 | 7.19 | -25.34 | 7.40 |
| 1 | 259 | | Paper Products Mfg | 6.82 | 5.14 | 5.14 | -24.63 | 5.29 |
| 1 | 261 | | Corrugated Paper and/or Corrugated Products Mfg | 11.63 | 9.23 | 9.23 | -20.64 | 9.50 |
| 1 | 263 | NR | Paper Coating/Finishing | 7.79 | 6.14 | 6.14 | -21.18 | 6.32 |
| 1 | 265 | NR | Stationery Products Mfg | 7.63 | 6.03 | 6.03 | -20.97 | 6.21 |
| 1 | 275 | NR | Plastics Mfg, Injection Molding - Temp. Staffing Class | 8.40 | 6.13 | 6.72 | -20.00 | 6.92 |
| 1 | 276 | NR | Plastics Mfg, NOC - Temporary Staffing Class | 9.91 | 7.75 | 7.94 | -19.88 | 8.17 |
| 1 | 281 | NR | Printing | 5.67 | 4.60 | 4.60 | -18.87 | 4.73 |
| 1 | 282 | NR | Newspaper Publishing | 10.82 | 8.76 | 8.76 | -19.04 | 9.02 |
| 1 | 285 | | Printing - Sheet Fed Press | 6.21 | 4.97 | 4.97 | -19.97 | 5.12 |
| 1 | 287 | NR | Publisher - Product Distribution | 7.46 | 6.57 | 6.57 | -11.93 | 6.76 |
| 1 | 297 | NR | Printing - Temporary Staffing Class | 5.67 | 5.02 | 4.60 | -18.87 | 4.73 |
| 1 | 301 | NR | Sawmill | 14.76 | 11.54 | 11.54 | -21.82 | 11.88 |
| 1 | 305 | | Carpentry Shops | 16.20 | 12.71 | 12.71 | -21.54 | 13.08 |
| 1 | 306 | NR | Wood Turned Products Mfg | 9.55 | 7.59 | 7.59 | -20.52 | 7.81 |
| 1 | 309 | NR | Woodenware Mfg., N.O.C. | 7.85 | 6.18 | 6.18 | -21.27 | 6.36 |
| 1 | 311 | | Cabinet Works | 8.25 | 6.75 | 6.75 | -18.18 | 6.95 |
| 1 | 319 | | Furniture Assembly | 11.19 | 9.27 | 9.27 | -17.16 | 9.54 |
| 1 | 323 | NR | Furniture Mfg - Wood | 6.03 | 4.87 | 4.87 | -19.24 | 5.01 |
| 1 | 327 | NR | Furniture Upholstering | 7.63 | 6.20 | 6.20 | -18.74 | 6.38 |
| 1 | 402 | NR | Smelting & Galvanizing | 12.97 | 10.37 | 10.37 | -20.05 | 10.67 |
| 1 | 403 | NR | Rolling, Drawing, or Extruding Non-Ferrous Metal | 6.85 | 5.39 | 5.39 | -21.31 | 5.55 |
| 1 | 404 | NR | Steel Mfg | 9.98 | 8.16 | 8.16 | -18.24 | 8.40 |
| 1 | 406 | | Rolling Mill - Ferrous | 11.53 | 8.99 | 8.99 | -22.03 | 9.25 |
| 1 | 407 | NR | Tube Mfg | 9.03 | 7.36 | 7.36 | -18.49 | 7.58 |
| 1 | 411 | | Steel Fabricating | 20.18 | 16.38 | 16.38 | -18.83 | 16.86 |
| 1 | 413 | | Iron Work | 16.35 | 12.70 | 12.70 | -22.32 | 13.07 |
| 1 | 415 | NR | Fabricated Plate Work | 9.38 | 7.21 | 7.21 | -23.13 | 7.42 |
| 1 | 416 | NR | Car Mfg. | 18.75 | 14.23 | 14.23 | -24.11 | 14.65 |

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SUMMARY OF 12/1/07 PROPOSED RESIDUAL MARKET RATES**

| <u>Ind</u> | <u>Class</u> | | <u>Class Description</u> | <u>Current Rate</u> <u>Pre DCCPAP</u> | <u>Indicated Rate</u> <u>Pre DCCPAP</u> | <u>Proposed Rate</u> <u>Pre DCCPAP</u> | <u>Proposed</u> <u>% Change</u> | <u>Proposed Rate</u> <u>Incl DCCPAP</u> |
|------------|--------------|----|--|--|--|---|------------------------------------|--|
| <u>Grp</u> | <u>Code</u> | | | <u>Pre Surcharge</u> | <u>Pre Surcharge</u> | <u>Pre Surcharge</u> | | <u>Post Surcharge</u> |
| 1 | 421 | NR | Steel Foundries | 14.96 | 11.62 | 11.62 | -22.33 | 11.96 |
| 1 | 425 | NR | Iron Foundries, NOC | 17.74 | 14.40 | 14.40 | -18.83 | 14.82 |
| 1 | 427 | NR | Malleable Foundries | 9.06 | 7.32 | 7.32 | -19.21 | 7.53 |
| 1 | 429 | NR | Die Casting Mfg | 11.66 | 9.42 | 9.42 | -19.21 | 9.70 |
| 1 | 431 | NR | Forging | 15.13 | 12.07 | 12.07 | -20.22 | 12.42 |
| 1 | 433 | NR | Tool Mfg - Forged | 8.94 | 7.02 | 7.02 | -21.48 | 7.23 |
| 1 | 435 | NR | Spring Mfg - Hot Wound | 11.40 | 9.04 | 9.04 | -20.70 | 9.30 |
| 1 | 441 | NR | Tool Mfg, NOC | 3.52 | 2.73 | 2.73 | -22.44 | 2.81 |
| 1 | 442 | NR | Hand Tool Mfg. - Non-Forged | 4.14 | 3.74 | 3.74 | -9.66 | 3.85 |
| 1 | 443 | NR | Saw Blade/Industrial Knife Mfg | 4.16 | 3.74 | 3.74 | -10.10 | 3.85 |
| 1 | 445 | | Hardware Mfg, NOC | 13.90 | 11.11 | 11.11 | -20.07 | 11.44 |
| 1 | 446 | NR | Precision Machine Parts Mfg. NOC | 3.98 | 3.26 | 3.26 | -18.09 | 3.36 |
| 1 | 447 | NR | Non-Ferrous Metals Foundry | 11.01 | 8.77 | 8.77 | -20.35 | 9.03 |
| 1 | 449 | NR | Electroplating | 7.88 | 6.26 | 6.26 | -20.56 | 6.44 |
| 1 | 451 | NR | Auto Body Mfg | 9.62 | 7.63 | 7.63 | -20.69 | 7.85 |
| 1 | 454 | | Sheet Metal Shop | 13.71 | 10.88 | 10.88 | -20.64 | 11.20 |
| 1 | 456 | | Metal Furniture Mfg | 8.28 | 6.63 | 6.63 | -19.93 | 6.82 |
| 1 | 457 | | Wire Goods Mfg | 16.37 | 12.89 | 12.89 | -21.26 | 13.27 |
| 1 | 458 | NR | Jewelry Mfg | 5.66 | 4.43 | 4.43 | -21.73 | 4.56 |
| 1 | 459 | NR | Eyelet Mfg | 3.36 | 2.69 | 2.69 | -19.94 | 2.77 |
| 1 | 461 | | Machine Shops | 8.49 | 6.72 | 6.72 | -20.85 | 6.92 |
| 1 | 463 | NR | Automobile Mfg | 4.79 | 3.90 | 3.90 | -18.58 | 4.01 |
| 1 | 464 | | Machinery Mfg., N.O.C. | 7.89 | 6.21 | 6.21 | -21.29 | 6.39 |
| 1 | 465 | NR | Conveyor Or Hoisting Systems Mfg | 7.32 | 5.64 | 5.64 | -22.95 | 5.81 |
| 1 | 467 | NR | Ball Bearing Mfg | 7.69 | 6.22 | 6.22 | -19.12 | 6.40 |
| 1 | 471 | NR | Printed Circuit Board Assembly | 4.29 | 3.21 | 3.21 | -25.17 | 3.30 |
| 1 | 472 | | Electronic Component Mfg | 4.24 | 3.52 | 3.52 | -16.98 | 3.62 |
| 1 | 473 | | Electrical Apparatus Mfg | 4.48 | 3.72 | 3.72 | -16.96 | 3.83 |
| 1 | 474 | NR | Electric Power or Electric Transmission Equipment Mfg. | 2.01 | 1.47 | 1.47 | -26.87 | 1.51 |
| 1 | 475 | | Battery Mfg | 7.74 | 6.05 | 6.05 | -21.83 | 6.23 |
| 1 | 476 | NR | Industrial Controls or Systems Manufacture/Assembly | 3.42 | 2.65 | 2.65 | -22.51 | 2.73 |
| 1 | 477 | NR | Electric Motor Mfg. Or Repair | 6.24 | 4.89 | 4.89 | -21.63 | 5.03 |
| 1 | 483 | NR | Office Machine Mfg | 2.77 | 2.21 | 2.21 | -20.22 | 2.27 |
| 1 | 485 | NR | Communications, Search, Detection, or Signal Processing Equipment Mfg. | 4.02 | 3.16 | 3.16 | -21.39 | 3.25 |
| 1 | 486 | NR | Lightbulb/Electronic Tube Manufacturing | 5.30 | 3.95 | 3.95 | -25.47 | 4.07 |
| 1 | 487 | | Instrument Mfg | 3.45 | 2.59 | 2.59 | -24.93 | 2.67 |
| 1 | 488 | | Electronic Measuring or Analytical Instrument Mfg. | 1.94 | 1.59 | 1.59 | -18.04 | 1.64 |
| 1 | 489 | NR | Dental Laboratory | 2.87 | 2.51 | 2.51 | -12.54 | 2.58 |
| 1 | 491 | NR | Rolling, Drawing, or Extruding Non-Ferrous Metal - Temp. | 6.85 | 5.86 | 5.39 | -21.31 | 5.55 |
| 1 | 495 | NR | Auto Body Mfg - Temporary Staffing Class | 9.62 | 8.25 | 7.63 | -20.69 | 7.85 |
| 1 | 497 | NR | Electronic Component Mfg - Temporary Staffing Class | 4.24 | 3.19 | 3.52 | -16.98 | 3.62 |
| 1 | 499 | NR | Battery Mfg - Temporary Staffing Class | 7.74 | 6.26 | 6.05 | -21.83 | 6.23 |

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|----------------|-------------------|--------------------------|--|--|---|--------------------------|---|-------|
| 1 | 501 | NR | Cement Mfg | 7.32 | 5.81 | 5.81 | -20.63 | 5.98 |
| 1 | 502 | NR | Plaster Statuary Mfg | 8.41 | 6.75 | 6.75 | -19.74 | 6.95 |
| 1 | 506 | NR | Powder Metal Prod Mfg | 4.95 | 3.86 | 3.86 | -22.02 | 3.97 |
| 1 | 507 | NR | Graphite Prod Mfg | 8.51 | 6.71 | 6.71 | -21.15 | 6.91 |
| 1 | 509 | NR | Asbestos Goods Mfg | 14.09 | 11.28 | 11.28 | -19.94 | 11.61 |
| 1 | 511 | | Concrete Products Mfg | 16.75 | 13.33 | 13.33 | -20.42 | 13.72 |
| 1 | 512 | NR | Brick Mfg, NOC | 10.55 | 8.75 | 8.75 | -17.06 | 9.01 |
| 1 | 513 | NR | Potteries, NOC | 8.05 | 6.31 | 6.31 | -21.61 | 6.49 |
| 1 | 535 | NR | Glassware Mfg, NOC | 7.00 | 5.52 | 5.52 | -21.14 | 5.68 |
| 1 | 536 | NR | Glass Products Mfg | 12.32 | 9.85 | 9.85 | -20.05 | 10.14 |
| 1 | 544 | | Temp Labor - Light Industrial | 14.94 | 12.01 | 12.01 | -19.61 | 12.36 |
| 1 | 551 | | Chemical Mfg, NOC | 4.04 | 3.11 | 3.11 | -23.02 | 3.20 |
| 1 | 553 | | Gases Mfg | 9.33 | 7.44 | 7.44 | -20.26 | 7.66 |
| 1 | 555 | | Drug & Medicine Mfg. | 1.77 | 1.43 | 1.43 | -19.21 | 1.47 |
| 1 | 563 | | Paint Mfg | 4.64 | 3.59 | 3.59 | -22.63 | 3.70 |
| 1 | 571 | | Soap Mfg | 6.51 | 5.16 | 5.16 | -20.74 | 5.31 |
| 1 | 573 | NR | Fertilizer Mfg | 8.28 | 6.71 | 6.71 | -18.96 | 6.91 |
| 1 | 581 | | Oil Refining | 6.38 | 4.86 | 4.86 | -23.82 | 5.00 |
| 1 | 587 | NR | Paint Mfg - Temporary Staffing Class | 4.64 | 4.27 | 3.59 | -22.63 | 3.70 |
| 2 | 601 | | Road/Street Paving/Repaving | 20.47 | 15.58 | 15.58 | -23.89 | 17.24 |
| 2 | 602 | | Road/Street Subsurface Construction | 14.36 | 10.77 | 10.77 | -25.00 | 11.73 |
| 2 | 603 | | Sewer Construction | 23.16 | 17.67 | 17.67 | -23.70 | 19.21 |
| 2 | 605 | NR | Railroad Construction | 16.63 | 12.54 | 12.54 | -24.59 | 13.69 |
| 2 | 607 | NR | Drilling | 19.03 | 14.49 | 14.49 | -23.86 | 15.60 |
| 2 | 608 | | Flat Cement Work | 11.20 | 8.53 | 8.53 | -23.84 | 9.49 |
| 2 | 609 | | Excavation | 11.20 | 8.45 | 8.45 | -24.55 | 9.32 |
| 2 | 611 | NR | Pile Driving | 22.94 | 17.24 | 17.24 | -24.85 | 18.75 |
| 2 | 615 | NR | Tunneling | 28.32 | 21.12 | 21.12 | -25.42 | 23.05 |
| 2 | 617 | | Gas/Steam/Water Main Construction | 14.24 | 10.76 | 10.76 | -24.44 | 11.76 |
| 2 | 625 | | Conduit Construction | 13.08 | 9.93 | 9.93 | -24.08 | 10.84 |
| 2 | 643 | NR | Asbestos Contractor | 23.85 | 18.17 | 18.17 | -23.82 | 20.02 |
| 2 | 645 | | Wallboard Installation | 12.71 | 9.67 | 9.67 | -23.92 | 11.13 |
| 2 | 646 | NR | Furniture/Fixtures Installation | 9.31 | 7.71 | 7.71 | -17.19 | 8.35 |
| 2 | 647 | NR | Insulation Work, NOC | 15.90 | 12.11 | 12.11 | -23.84 | 13.11 |
| 2 | 648 | | Carpentry - Cabinets - Installation | 10.48 | 7.88 | 7.88 | -24.81 | 8.40 |
| 2 | 649 | | Ceiling Installation | 7.38 | 5.80 | 5.80 | -21.41 | 6.40 |
| 2 | 651 | | Carpentry, NOC | 13.95 | 10.62 | 10.62 | -23.87 | 11.46 |
| 2 | 652 | | Carpentry - Detached Dwelling | 18.98 | 14.53 | 14.53 | -23.45 | 15.17 |
| 2 | 653 | | Masonry | 14.97 | 11.68 | 11.68 | -21.98 | 12.77 |
| 2 | 654 | | Concrete Construction | 13.74 | 10.27 | 10.27 | -25.25 | 11.51 |
| 2 | 655 | | Iron Erection | 33.10 | 25.02 | 25.02 | -24.41 | 26.77 |
| 2 | 656 | NR | Electric Line Construction | 17.38 | 12.98 | 12.98 | -25.32 | 14.10 |

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|----------------|-------------------|--|--|--|---|--------------------------|---|
| 2 | 657 | NR Rigging, NOC | 22.08 | 16.32 | 16.32 | -26.09 | 17.81 |
| 2 | 658 | Iron Erection/Installation | 14.84 | 11.31 | 11.31 | -23.79 | 12.28 |
| 2 | 659 | Roofing | 32.60 | 25.01 | 25.01 | -23.28 | 26.71 |
| 2 | 660 | Alarms/Sound Systems | 5.46 | 4.14 | 4.14 | -24.18 | 4.26 |
| 2 | 661 | Electrical Wiring in Buildings | 6.96 | 5.07 | 5.07 | -27.16 | 5.89 |
| 2 | 662 | Household Appliance Service | 6.52 | 5.12 | 5.12 | -21.47 | 5.27 |
| 2 | 663 | Plumbing | 9.22 | 7.08 | 7.08 | -23.21 | 7.87 |
| 2 | 664 | HVAC Contractors | 8.21 | 6.25 | 6.25 | -23.87 | 7.05 |
| 2 | 665 | Painting | 19.18 | 14.43 | 14.43 | -24.77 | 15.16 |
| 2 | 666 | NR Plate Glass Installation | 13.06 | 10.01 | 10.01 | -23.35 | 10.81 |
| 2 | 667 | NR Paper Hanging | 4.41 | 3.33 | 3.33 | -24.49 | 3.62 |
| 2 | 668 | NR Tile/Stone/Mosaic/Terrazzo Work | 11.46 | 8.64 | 8.64 | -24.61 | 9.29 |
| 2 | 669 | NR Plastering | 15.60 | 12.00 | 12.00 | -23.08 | 13.11 |
| 2 | 670 | House Furnishing Installation | 10.37 | 7.90 | 7.89 | -23.92 | 8.12 |
| 2 | 673 | NR Advertising Signs | 11.89 | 9.00 | 9.00 | -24.31 | 9.26 |
| 2 | 674 | NR Swimming Pool Construction | 11.22 | 8.45 | 8.45 | -24.69 | 9.17 |
| 2 | 675 | Machinery or Equipment Erection | 8.48 | 6.45 | 6.45 | -23.94 | 6.83 |
| 2 | 676 | Sheet Metal Installation | 11.74 | 9.04 | 9.04 | -23.00 | 9.78 |
| 2 | 677 | NR Boiler Installation | 8.80 | 7.25 | 7.25 | -17.61 | 7.91 |
| 2 | 679 | NR Advertising Companies - Outdoor | 22.86 | 16.69 | 16.69 | -26.99 | 17.18 |
| 2 | 681 | Canvas Goods Erection | 10.37 | 7.78 | 7.89 | -23.92 | 8.12 |
| 2 | 682 | NR Temp Labor - Const/Erection | 34.25 | 25.47 | 25.47 | -25.64 | 26.22 |
| 2 | 691 | NR Excavation - Temporary Staffing Class | 11.20 | 9.23 | 8.45 | -24.55 | 9.32 |
| 2 | 693 | NR Carpentry, NOC - Temporary Staffing Class | 13.95 | 12.02 | 10.62 | -23.87 | 11.46 |
| 2 | 695 | NR Electrical Wiring in Buildings - Temporary Staffing Class | 6.96 | 5.97 | 5.07 | -27.16 | 5.89 |
| 2 | 709 | NR Tallymen/Checking Clerks | 5.00 | 3.77 | 3.77 | -24.60 | 3.88 |
| 2 | 716 | NR Marina | 7.36 | 5.50 | 5.50 | -25.27 | 5.66 |
| 2 | 718 | NR Boat Bldg/Repair | 7.51 | 5.62 | 5.62 | -25.17 | 5.78 |
| 1 | 721 | NR Railroad Operation, NOC | 23.88 | 19.32 | 19.32 | -19.10 | 19.89 |
| 1 | 744 | NR Aircraft Mfg | 3.77 | 3.05 | 3.05 | -19.10 | 3.14 |
| 1 | 751 | NR Gas Utility | 3.34 | 3.09 | 3.09 | -7.49 | 3.18 |
| 1 | 752 | NR Oil/Gas Pipeline Operation | 1.88 | 1.58 | 1.58 | -15.96 | 1.63 |
| 1 | 753 | Waterworks | 9.47 | 7.46 | 7.46 | -21.22 | 7.68 |
| 1 | 755 | Electric Utilities | 5.75 | 4.35 | 4.35 | -24.35 | 4.48 |
| 1 | 757 | Telecommunication Co. | 3.16 | 2.44 | 2.44 | -22.78 | 2.51 |
| 1 | 759 | Cable TV Operations | 8.34 | 6.57 | 6.57 | -21.22 | 6.76 |
| 1 | 0771 | NR Non-Rateable Element - Class 4771 | 2.66 | 1.98 | 1.98 | -25.56 | 2.04 |
| 3 | 801 | Stable | 14.55 | 11.15 | 11.15 | -23.37 | 11.48 |
| 3 | 803 | NR Taxicab Companies | 37.29 | 29.56 | 29.56 | -20.73 | 30.43 |
| 3 | 804 | School Bus Operation | 6.22 | 4.90 | 4.90 | -21.22 | 5.04 |
| 3 | 805 | NR Milk Hauling - By Contractor | 10.52 | 8.22 | 8.22 | -21.86 | 8.46 |
| 3 | 806 | Furniture Moving/Storage | 17.41 | 13.38 | 13.38 | -23.15 | 13.77 |

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**DELAWARE COMPENSATION RATING BUREAU
SUMMARY OF 12/1/07 PROPOSED RESIDUAL MARKET RATES**

| <u>Ind Grp</u> | <u>Class Code</u> | <u>Class Description</u> | <u>Current Rate Pre DCCPAP Pre Surcharge</u> | <u>Indicated Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed % Change</u> | <u>Proposed Rate Incl DCCPAP Post Surcharge</u> | |
|----------------|-------------------|--------------------------|--|--|---|--------------------------|---|-------|
| 3 | 807 | NR | Ambulance Service - Nonvolunteer | 12.72 | 9.63 | 9.63 | -24.29 | 9.91 |
| 3 | 808 | | Parcel Delivery | 18.13 | 14.13 | 14.13 | -22.06 | 14.54 |
| 3 | 809 | | Fuel Distribution | 9.62 | 7.33 | 7.33 | -23.80 | 7.54 |
| 3 | 811 | | Trucking, NOC | 16.37 | 13.12 | 13.13 | -19.79 | 13.51 |
| 3 | 812 | NR | Mail Hauling/Delivery Service | 13.79 | 10.55 | 10.55 | -23.50 | 10.86 |
| 3 | 813 | | Warehousing, Other than Furniture | 10.09 | 7.65 | 7.65 | -24.18 | 7.87 |
| 3 | 814 | | Mobile, Self-Propelled Equipment Dealers | 9.22 | 7.18 | 7.18 | -22.13 | 7.39 |
| 3 | 815 | | Auto Service Centers | 8.25 | 6.57 | 6.57 | -20.36 | 6.76 |
| 3 | 816 | | Auto Filling Stations | 4.72 | 3.69 | 3.69 | -21.82 | 3.80 |
| 3 | 817 | | Bus Operation | 15.65 | 11.85 | 11.85 | -24.28 | 12.20 |
| 3 | 818 | | Auto Dealers | 5.84 | 4.55 | 4.55 | -22.09 | 4.68 |
| 3 | 819 | | Auto Salesmen | 1.71 | 1.33 | 1.33 | -22.22 | 1.37 |
| 3 | 820 | NR | Automobile Auction | 5.87 | 4.59 | 4.59 | -21.81 | 4.72 |
| 3 | 821 | | Beverage Distributor | 12.61 | 9.94 | 9.94 | -21.17 | 10.23 |
| 3 | 825 | NR | Auto Storage Garage | 8.13 | 6.13 | 6.13 | -24.60 | 6.31 |
| 3 | 855 | | Lumber/Building Material Dealer | 12.14 | 9.56 | 9.56 | -21.25 | 9.84 |
| 3 | 857 | NR | Iron/Steel Merchant | 17.66 | 13.40 | 13.40 | -24.12 | 13.79 |
| 3 | 858 | NR | Ferrous Scrap Metal Dealer | 16.73 | 12.92 | 12.92 | -22.77 | 13.30 |
| 3 | 859 | NR | Nonferrous Scrap Metal Dealer | 19.26 | 14.88 | 14.88 | -22.74 | 15.32 |
| 3 | 860 | NR | Scrap Metal Dealer | 14.16 | 12.29 | 12.29 | -13.21 | 12.65 |
| 3 | 862 | NR | Recycling Center | 17.41 | 13.52 | 13.52 | -22.34 | 13.92 |
| 3 | 865 | | Poultry/Fish Dealer/Processor | 4.79 | 3.61 | 3.61 | -24.63 | 3.72 |
| 3 | 867 | NR | Warehousing, Other than Furniture - Temporary Staffing | 10.09 | 9.02 | 7.65 | -24.18 | 7.87 |
| 3 | 877 | NR | Department Stores - Temporary Staffing Class | 5.64 | 4.45 | 4.50 | -20.21 | 4.63 |
| 3 | 879 | NR | Contract Packaging - Temporary Staffing Class | 7.23 | 6.13 | 5.57 | -22.96 | 5.73 |
| 3 | 880 | | Theatres | 9.22 | 7.35 | 7.35 | -20.28 | 7.57 |
| 3 | 881 | NR | Hardware Store - Wholesale - Temporary Staffing Class | 5.96 | 5.28 | 4.70 | -21.14 | 4.84 |
| 3 | 882 | NR | Theatres | 14.03 | 11.40 | 11.40 | -18.75 | 11.73 |
| 3 | 883 | NR | Retail Store, NOC - Temporary Staffing Class | 4.52 | 3.77 | 3.52 | -22.12 | 3.62 |
| 3 | 884 | | Health And Exercise Clubs, | 1.96 | 1.49 | 1.49 | -23.98 | 1.53 |
| 3 | 885 | | Plumbing Supplies Dealer | 6.66 | 5.25 | 5.25 | -21.17 | 5.40 |
| 3 | 886 | NR | Electrical Supplies Dealer | 5.59 | 4.28 | 4.28 | -23.43 | 4.41 |
| 3 | 887 | | Electrical Supplies Dealer | 2.68 | 2.11 | 2.11 | -21.27 | 2.17 |
| 3 | 889 | | Clerical Office - Temporary Staffing Class | 0.90 | 0.80 | 0.58 | -35.56 | 0.60 |
| 3 | 890 | NR | Electrical Supplies Dealer | 0.99 | 0.84 | 0.84 | -15.15 | 0.86 |
| 3 | 891 | | Pre School Child Care | 2.38 | 1.93 | 1.93 | -18.91 | 1.99 |
| 3 | 895 | NR | Colleges/Schools - Temporary Staffing Class | 1.05 | 0.93 | 0.83 | -20.95 | 0.85 |
| 3 | 896 | NR | Club N.O.C | 5.49 | 4.19 | 4.19 | -23.68 | 4.31 |
| 3 | 897 | | Fast Food Restaurant | 5.40 | 3.87 | 3.87 | -28.33 | 3.98 |
| 3 | 898 | | Caterer | 6.81 | 5.60 | 5.60 | -17.77 | 5.76 |
| 3 | 899 | NR | Bar and Tavern | 3.98 | 2.96 | 2.96 | -25.63 | 3.05 |
| 3 | 903 | | Bar and Tavern | 1.01 | 0.79 | 0.79 | -21.78 | 0.81 |

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**DELAWARE COMPENSATION RATING BUREAU
SUMMARY OF 12/1/07 PROPOSED RESIDUAL MARKET RATES**

| <u>Ind</u> | <u>Class</u> | | <u>Class Description</u> | <u>Current Rate</u> <u>Pre DCCPAP</u> | <u>Indicated Rate</u> <u>Pre DCCPAP</u> | <u>Proposed Rate</u> <u>Pre DCCPAP</u> | <u>Proposed</u> <u>% Change</u> | <u>Proposed Rate</u> <u>Incl DCCPAP</u> |
|------------|--------------|----|--|--|--|---|------------------------------------|--|
| <u>Grp</u> | <u>Code</u> | | | <u>Pre Surcharge</u> | <u>Pre Surcharge</u> | <u>Pre Surcharge</u> | | <u>Post Surcharge</u> |
| 3 | 904 | NR | Investigative Agency | 5.20 | 3.59 | 3.59 | -30.96 | 3.70 |
| 3 | 907 | NR | Fruit/Vegetable Dealer, Wholesale | 12.28 | 9.30 | 9.30 | -24.27 | 9.57 |
| 3 | 0908 | NR | Inservants - Occasional | 190.34 | 164.27 | 164.27 | -13.70 | 169.08 |
| 3 | 0909 | NR | Outservants - Occasional | 140.77 | 111.52 | 111.52 | -20.78 | 114.79 |
| 3 | 910 | NR | Meat Dealer, Wholesale | 20.49 | 15.65 | 15.65 | -23.62 | 16.11 |
| 3 | 911 | | Grocery, Wholesale | 10.36 | 8.10 | 8.10 | -21.81 | 8.34 |
| 3 | 0912 | NR | Outservants | 474.18 | 383.08 | 383.08 | -19.21 | 394.30 |
| 3 | 0913 | | Inservants | 603.75 | 465.75 | 465.75 | -22.86 | 479.40 |
| 3 | 914 | | Department Stores | 5.64 | 4.50 | 4.50 | -20.21 | 4.63 |
| 3 | 915 | NR | Meat/Fish/Poultry Store - Retail | 8.23 | 6.29 | 6.29 | -23.57 | 6.47 |
| 3 | 916 | | Dry Goods Stores or Clothing | 3.29 | 2.45 | 2.45 | -25.53 | 2.52 |
| 3 | 917 | | Grocery Store - Retail | 7.33 | 5.60 | 5.60 | -23.60 | 5.76 |
| 3 | 918 | | Bakery Shop - Retail | 5.94 | 4.63 | 4.63 | -22.05 | 4.77 |
| 3 | 919 | | Florist Store | 5.43 | 4.18 | 4.18 | -23.02 | 4.30 |
| 3 | 920 | | Jewelry Store | 1.04 | 0.83 | 0.83 | -20.19 | 0.85 |
| 3 | 921 | NR | Furniture Store - Wholesale | 9.48 | 8.02 | 8.02 | -15.40 | 8.25 |
| 3 | 922 | | Furniture Store - Retail | 6.71 | 5.23 | 5.23 | -22.06 | 5.38 |
| 3 | 923 | NR | Contract Packaging | 7.23 | 5.57 | 5.57 | -22.96 | 5.73 |
| 3 | 924 | | Wholesale Store, NOC | 6.71 | 5.02 | 5.02 | -25.19 | 5.17 |
| 3 | 925 | | Hardware Stores - Retail | 3.88 | 3.02 | 3.02 | -22.16 | 3.11 |
| 3 | 926 | | Hardware Store - Wholesale | 5.96 | 4.70 | 4.70 | -21.14 | 4.84 |
| 3 | 927 | | Drugstore | 2.32 | 1.74 | 1.74 | -25.00 | 1.79 |
| 3 | 928 | | Retail Store, NOC | 4.52 | 3.52 | 3.52 | -22.12 | 3.62 |
| 3 | 929 | | Temp Labor - Mercantile | 9.68 | 7.24 | 7.24 | -25.21 | 7.45 |
| 3 | 932 | | Copying or Duplicating Service | 2.14 | 1.59 | 1.59 | -25.70 | 1.64 |
| 3 | 933 | | Vending Machine Installation/Service/Repair | 7.51 | 5.93 | 5.93 | -21.04 | 6.10 |
| 3 | 934 | | Auto Parts/Accessory Store | 5.38 | 4.27 | 4.27 | -20.63 | 4.40 |
| 3 | 935 | | Lumber/Building Material Dealer- Store Employees | 3.54 | 2.71 | 2.71 | -23.45 | 2.79 |
| 3 | 936 | | Broadcasting Station | 1.32 | 0.94 | 0.94 | -28.79 | 0.97 |
| 3 | 937 | NR | Temp Labor -Heavy Labor | 29.58 | 21.72 | 21.72 | -26.57 | 22.36 |
| 3 | 939 | NR | Carnival | 11.26 | 8.73 | 8.73 | -22.47 | 8.99 |
| 3 | 940 | NR | Residential - Developmentally Disabled | 11.14 | 8.43 | 8.43 | -24.33 | 8.68 |
| 3 | 941 | | Social Rehabilitation Facility | 5.54 | 4.32 | 4.32 | -22.02 | 4.45 |
| 3 | 942 | | Home Health Care - Professional | 5.96 | 4.50 | 4.50 | -24.50 | 4.63 |
| 3 | 943 | | Home Health Care - Nonprofessional | 13.59 | 10.49 | 10.49 | -22.81 | 10.80 |
| 3 | 944 | | Country Club | 6.00 | 4.63 | 4.63 | -22.83 | 4.77 |
| 3 | 945 | | Hotel Restaurant | 6.67 | 5.11 | 5.11 | -23.39 | 5.26 |
| 3 | 946 | | Temp Labor - Medical Staffing | 8.26 | 6.31 | 6.31 | -23.61 | 6.49 |
| 3 | 947 | | Temp Labor - Light Service | 12.42 | 9.47 | 9.47 | -23.75 | 9.75 |
| 3 | 948 | | Mailing/Addressing Co | 3.24 | 2.57 | 2.57 | -20.68 | 2.65 |
| 3 | 949 | | Temp Labor - Marketing | 2.01 | 1.57 | 1.57 | -21.89 | 1.62 |
| 3 | 951 | | Salesmen - Outside | 1.33 | 0.93 | 0.93 | -30.08 | 0.96 |

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|----------------|-------------------|--|--|--|---|--------------------------|---|
| 3 | 952 | Office Machine Installation/Service/Repair | 1.63 | 1.23 | 1.23 | -24.54 | 1.27 |
| 3 | 953 | Clerical Office | 0.90 | 0.58 | 0.58 | -35.56 | 0.60 |
| 3 | 954 | Security/Investigative Agency | 7.08 | 5.42 | 5.42 | -23.45 | 5.58 |
| 3 | 955 | Engineer, Consulting | 1.66 | 1.31 | 1.31 | -21.08 | 1.35 |
| 3 | 956 | Attorney | 0.43 | 0.34 | 0.34 | -20.93 | 0.35 |
| 3 | 957 | Doctors/Dentists | 1.02 | 0.80 | 0.80 | -21.57 | 0.82 |
| 3 | 958 | Rehabilitation Hospital | 2.56 | 1.94 | 1.94 | -24.22 | 2.00 |
| 3 | 959 | Veterinarians | 3.65 | 2.86 | 2.86 | -21.64 | 2.94 |
| 3 | 960 | Nursing Homes - Skilled | 9.15 | 7.13 | 7.13 | -22.08 | 7.34 |
| 3 | 961 | Hospital | 2.05 | 1.44 | 1.44 | -29.76 | 1.48 |
| 3 | 962 | Accountant/Auditor | 0.31 | 0.24 | 0.24 | -22.58 | 0.25 |
| 3 | 963 | Churches | 1.39 | 1.01 | 1.01 | -27.34 | 1.04 |
| 3 | 964 | Sheltered Workshops | 4.78 | 3.75 | 3.75 | -21.55 | 3.86 |
| 3 | 965 | Colleges/Schools | 1.05 | 0.83 | 0.83 | -20.95 | 0.85 |
| 2 | 966 | NR TV, Audio/Video Equipment Repair | 6.38 | 4.75 | 4.75 | -25.55 | 4.89 |
| 3 | 967 | Theatres | 1.78 | 1.37 | 1.37 | -23.03 | 1.41 |
| 3 | 968 | Indoor Amusements | 4.77 | 3.65 | 3.65 | -23.48 | 3.76 |
| 3 | 969 | Outdoor Amusements | 9.88 | 7.71 | 7.71 | -21.96 | 7.94 |
| 3 | 970 | NR Athletic Teams | 16.88 | 13.52 | 13.52 | -19.91 | 13.92 |
| 3 | 971 | Buildings | 8.48 | 6.61 | 6.61 | -22.05 | 6.80 |
| 3 | 973 | Hotel, All Other Employees | 5.43 | 4.14 | 4.14 | -23.76 | 4.26 |
| 3 | 974 | Retirement/Life Care Community | 6.90 | 5.37 | 5.37 | -22.17 | 5.53 |
| 3 | 975 | Restaurant | 5.40 | 3.81 | 3.81 | -29.44 | 3.92 |
| 3 | 976 | YMCA/YWCA | 3.53 | 2.69 | 2.69 | -23.80 | 2.77 |
| 3 | 977 | Barber Shops | 1.10 | 0.92 | 0.92 | -16.36 | 0.95 |
| 3 | 978 | NR Camps, Summer/Winter, NOC | 6.68 | 5.16 | 5.16 | -22.75 | 5.31 |
| 3 | 979 | Residential Elderly - Nonmedical | 9.37 | 7.10 | 7.10 | -24.23 | 7.31 |
| 3 | 980 | Cities/Towns | 7.95 | 6.01 | 6.01 | -24.40 | 6.19 |
| 3 | 981 | Slot Machine Gambling | 5.98 | 4.68 | 4.68 | -21.74 | 4.82 |
| 3 | 983 | NR Housing Authority | 13.79 | 11.00 | 11.00 | -20.23 | 11.32 |
| 3 | 984 | Insurance Company | 0.80 | 0.55 | 0.55 | -31.25 | 0.57 |
| 3 | 985 | Police/Firemen | 9.61 | 7.38 | 7.38 | -23.20 | 7.60 |
| 3 | 986 | Shelter or Halfway House | 2.86 | 2.21 | 2.21 | -22.73 | 2.27 |
| 3 | 988 | Bank | 0.38 | 0.31 | 0.31 | -18.42 | 0.32 |
| 3 | 991 | NR Athletic Team:Non-Contract Sports | 16.88 | 13.08 | 13.52 | -19.91 | 13.92 |
| 3 | 992 | Sanitary Company | 9.62 | 7.33 | 7.33 | -23.80 | 7.54 |
| 3 | 995 | Sanitation Services | 17.74 | 13.93 | 13.93 | -21.48 | 14.34 |
| 3 | 997 | Undertakers | 1.75 | 1.37 | 1.37 | -21.71 | 1.41 |
| 3 | 999 | NR Cemeteries | 10.92 | 8.38 | 8.38 | -23.26 | 8.63 |
| 1 | 4771 | NR Explosives or Ammunition Mfg., NOC | 10.56 | 7.89 | 7.89 | -25.28 | 8.12 |
| 3 | 4777 | Explosives Distributor | 16.07 | 12.75 | 13.13 | -18.29 | 13.51 |
| 3 | 7405 | NR Aircraft Operation Scheduled | 2.91 | 1.96 | 1.96 | -32.65 | 2.02 |

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|----------------|-------------------|--------------------------------------|--|--|---|--------------------------|---|
| 3 | 7413 | Aircraft Operation Commuter | 3.18 | 2.47 | 2.47 | -22.33 | 2.54 |
| 3 | 7421 | Aircraft Operation Business | 3.85 | 2.99 | 2.99 | -22.34 | 3.08 |
| 3 | 7424 | Aircraft Operation, NOC | 9.08 | 7.06 | 7.06 | -22.25 | 7.27 |
| 3 | 7428 | Aircraft Operation - Ground Crew | 3.66 | 2.83 | 2.83 | -22.68 | 2.91 |
| 3 | 7445 | NR Non-Rateable Element - Class 7405 | 0.97 | 0.65 | 0.65 | -32.99 | 0.67 |
| 3 | 7453 | NR Non-Rateable Element - Class 7413 | 0.67 | 0.52 | 0.52 | -22.39 | 0.54 |
| 3 | 9108 | NR Aircraft Passenger Surcharge | 100.00 | 100.00 | 100.00 | 0.00 | 102.93 |
| 3 | 9985 | NR Radiation Exposure | A | A | A | 0.00 | A |

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