

DELAWARE COMPENSATION RATING BUREAU, INC.

Summary of Indicated and Proposed Residual Market Rates by Percentage Change

Exhibits 31a and 31b present current, indicated and proposed rates along with the proposed percentage change, all on a pre-surcharge basis. Also shown is the proposed post-surcharge rate.

Exhibit 31b presents this information sorted by percentage change.

**DELAWARE COMPENSATION RATING BUREAU, INC.**  
**SUMMARY OF 12/1/17 PROPOSED RESIDUAL MARKET RATES**

| <u>Ind Grp</u> | <u>Class Code</u> | <u>Class Description</u>                                    | <u>Current Rate Pre DCCPAP Pre Surcharge</u> | <u>Indicated Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed % Change</u> | <u>Proposed Rate Incl DCCPAP Post Surcharge</u> |
|----------------|-------------------|---|--|--|---|--------------------------|---|
| 3              | 970               | NR Athletic Team - Contact Sports                           | 12.81  | 10.21  | 10.21   | -20.30                   | 10.49   |
| 3              | 991               | NR Athletic Team: Non-Contact Sports                        | 12.81  | 10.21  | 10.21   | -20.30                   | 10.49   |
| 3              | 905               | NR Architectural Consulting Firm                            | 0.39   | 0.32   | 0.32  | -17.95                   | 0.33  |
| 3              | 949               | NR Employment Contractor - Temporary Marketing              | 1.25   | 1.06   | 1.06  | -15.20                   | 1.09  |
| 3              | 936               | Broadcasting Station  | 0.67   | 0.57   | 0.57  | -14.93                   | 0.59  |
| 3              | 7453              | NR Non-Ratable Element - Class 7413                         | 0.35   | 0.30   | 0.30  | -14.29                   | 0.31  |
| 3              | 7421              | NR Aircraft Operation - Business                            | 1.98   | 1.71   | 1.71  | -13.64                   | 1.76  |
| 3              | 7413              | NR Aircraft Operation - Commuter Air Carriers               | 1.63   | 1.41   | 1.41  | -13.50                   | 1.45  |
| 3              | 7424              | NR Aircraft Operation. N.O.C.                               | 4.66   | 4.04   | 4.04  | -13.30                   | 4.15  |
| 3              | 963               | Church  | 0.72   | 0.63   | 0.63  | -12.50                   | 0.65  |
| 2              | 607               | NR Drilling   | 10.84  | 9.52   | 9.52  | -12.18                   | 10.28   |
| 2              | 617               | NR Gas, Steam or Water Main Construction                    | 8.07   | 7.10   | 7.10  | -12.02                   | 7.76  |
| 3              | 865               | Poultry and/or Fish Dealer/Processor                        | 5.03   | 4.46   | 4.46  | -11.33                   | 4.58  |
| 3              | 808               | Parcel Delivery   | 11.73  | 10.47  | 10.47   | -10.74                   | 10.75   |
| 3              | 922               | Furniture Store - Retail                                    | 5.31   | 4.74   | 4.74  | -10.73                   | 4.87  |
| 1              | 744               | NR Aircraft Mfg.  | 1.42   | 1.27   | 1.27  | -10.56                   | 1.30  |
| 3              | 903               | NR Labor Union  | 0.67   | 0.60   | 0.60  | -10.45                   | 0.62  |
| 3              | 911               | Grocery - Wholesale   | 7.22   | 6.51   | 6.51  | -9.83                    | 6.69  |
| 3              | 937               | Employment Contractor - Temporary Staff - Heavy Service     | 15.08  | 13.63  | 13.63   | -9.62                    | 14.00   |
| 3              | 955               | Engineering Consulting Firm                                 | 0.43   | 0.32   | 0.39  | -9.30                    | 0.40  |
| 1              | 416               | NR Car Mfg. - Railroad                                      | 5.05   | 4.59   | 4.59  | -9.11                    | 4.71  |
| 3              | 0908              | Domestic Workers - Inside - Occasional                      | 354.87                                       | 323.42   | 323.42  | -8.86                    | 332.22  |
| 3              | 814               | Dealer In Mobile, Self-Propelled Equipment                  | 6.68   | 6.10   | 6.10  | -8.68                    | 6.27  |
| 3              | 981               | Casino Gambling   | 4.75   | 4.36   | 4.36  | -8.21                    | 4.48  |
| 3              | 977               | Barber Shop, Beauty Parlor Or Hair Styling Salon            | 0.86   | 0.79   | 0.79  | -8.14                    | 0.81  |
| 2              | 677               | Boiler Installation or Repair                               | 5.83   | 5.37   | 5.37  | -7.89                    | 5.86  |
| 3              | 887               | Museum  | 2.04   | 1.88   | 1.88  | -7.84                    | 1.93  |
| 3              | 969               | Amusement, Outdoor  | 7.33   | 6.76   | 6.76  | -7.78                    | 6.94  |
| 3              | 015               | NR Logging Or Lumbering - Mechanized                        | 26.43  | 24.39  | 24.39   | -7.72                    | 25.05   |
| 3              | 802               | NR Mobile Crane Rental With Operators                       | 11.95  | 11.04  | 11.04   | -7.62                    | 11.34   |
| 2              | 654               | Concrete Construction                                       | 9.80   | 9.06   | 9.06  | -7.55                    | 10.15   |
| 3              | 984               | Insurance Company   | 0.40   | 0.37   | 0.37  | -7.50                    | 0.38  |
| 3              | 7428              | Airport Operation - Ground Crew                             | 3.22   | 2.98   | 2.98  | -7.45                    | 3.06  |
| 3              | 857               | NR Metal Service Center (Ferrous or Nonferrous Metals)      | 10.44  | 9.68   | 9.68  | -7.28                    | 9.94  |
| 3              | 935               | NR Lumber and/or Building Material Dealer - Store Employees | 2.52   | 2.34   | 2.34  | -7.14                    | 2.40  |
| 2              | 665               | Painting  | 13.71  | 12.76  | 12.76   | -6.93                    | 13.55   |
| 3              | 896               | NR Club, N.O.C.   | 3.33   | 3.10   | 3.10  | -6.91                    | 3.18  |
| 3              | 985               | Police or Firefighters, Salaried                            | 7.27   | 6.77   | 6.77  | -6.88                    | 6.95  |
| 3              | 946               | Employment Contractor - Temporary Medical Staffing          | 5.41   | 5.04   | 5.04  | -6.84                    | 5.18  |
| 3              | 944               | Club - Country, Golf or Yachting                            | 5.02   | 4.68   | 4.68  | -6.77                    | 4.81  |
| 3              | 915               | NR Meat, Fish and/or Poultry Store - Retail                 | 4.89   | 4.56   | 4.56  | -6.75                    | 4.68  |
| 3              | 005               | NR Tree Pruning   | 29.49  | 27.51  | 27.51   | -6.71                    | 28.26   |

**DELAWARE COMPENSATION RATING BUREAU, INC.  
SUMMARY OF 12/1/17 PROPOSED RESIDUAL MARKET RATES**

| <u>Ind Grp</u> | <u>Class Code</u> | <u>Class Description</u>  | <u>Current Rate Pre DCCPAP Pre Surcharge</u> | <u>Indicated Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed % Change</u> | <u>Proposed Rate Incl DCCPAP Post Surcharge</u> |
|----------------|-------------------|---|--|--|---|--------------------------|---|
| 3              | 889               | Employment Contractor - Temporary Clerical Staff                      | 0.30   | 0.33   | 0.28  | -6.67                    | 0.29  |
| 3              | 953               | Clerical Office   | 0.30   | 0.28   | 0.28  | -6.67                    | 0.29  |
| 3              | 971               | Commercial Buildings  | 5.85   | 5.46   | 5.46  | -6.67                    | 5.61  |
| 3              | 881               | NR Employment Contractor - Temporary Hardware Store - Wholesale Staff | 5.17   | 6.05   | 4.83  | -6.58                    | 4.96  |
| 3              | 926               | Hardware Store - Wholesale  | 5.17   | 4.83   | 4.83  | -6.58                    | 4.96  |
| 3              | 932               | Copying Or Duplicating Service  | 1.37   | 1.28   | 1.28  | -6.57                    | 1.31  |
| 3              | 942               | Home Health Care - Professional Staff                                 | 4.29   | 4.01   | 4.01  | -6.53                    | 4.12  |
| 3              | 813               | Warehousing, Other than Furniture Moving or Storage                   | 8.43   | 7.88   | 7.88  | -6.52                    | 8.09  |
| 3              | 867               | NR Employment Contractor - Temporary Warehousing Staff                | 8.43   | 10.28  | 7.88  | -6.52                    | 8.09  |
| 3              | 877               | NR Employment Contractor - Temporary Department Store Staff           | 4.77   | 4.78   | 4.46  | -6.50                    | 4.58  |
| 3              | 914               | Department Store  | 4.77   | 4.46   | 4.46  | -6.50                    | 4.58  |
| 3              | 943               | Home Health Care - Nonprofessional Staff                              | 8.18   | 7.65   | 7.65  | -6.48                    | 7.86  |
| 3              | 917               | Grocery - Retail  | 6.04   | 5.65   | 5.65  | -6.46                    | 5.80  |
| 3              | 954               | Security Agency   | 5.11   | 4.78   | 4.78  | -6.46                    | 4.91  |
| 3              | 0012              | Landscape Contractor  | 7.67   | 7.18   | 7.18  | -6.39                    | 7.38  |
| 3              | 980               | City, Town, Village or County   | 6.58   | 6.16   | 6.16  | -6.38                    | 6.33  |
| 3              | 0034              | Animal Raising  | 6.12   | 5.73   | 5.73  | -6.37                    | 5.89  |
| 2              | 608               | Flat Cement Work  | 8.83   | 8.27   | 8.27  | -6.34                    | 9.35  |
| 3              | 890               | NR Library - Public   | 0.95   | 0.89   | 0.89  | -6.32                    | 0.91  |
| 3              | 820               | NR Automobile Auction   | 4.60   | 4.31   | 4.31  | -6.30                    | 4.43  |
| 3              | 897               | Fast Food Restaurant  | 3.49   | 3.27   | 3.27  | -6.30                    | 3.36  |
| 2              | 663               | Plumbing  | 6.70   | 6.28   | 6.28  | -6.27                    | 6.78  |
| 3              | 919               | NR Florist Store - Retail or Wholesale                                | 4.19   | 3.93   | 3.93  | -6.21                    | 4.04  |
| 3              | 918               | NR Bakery Shop - Retail   | 4.71   | 4.42   | 4.42  | -6.16                    | 4.54  |
| 3              | 968               | NR Sports, Recreational Or Amusement Facility, indoor                 | 2.28   | 2.14   | 2.14  | -6.14                    | 2.20  |
| 2              | 602               | NR Road or Street Construction: Subsurface work                       | 8.81   | 8.27   | 8.27  | -6.13                    | 9.08  |
| 3              | 803               | NR Taxicab Company  | 31.25  | 29.34  | 29.34   | -6.11                    | 30.14   |
| 3              | 988               | Bank  | 0.33   | 0.31   | 0.31  | -6.06                    | 0.32  |
| 3              | 920               | Jewelry Store - Wholesale or Retail                                   | 1.16   | 1.09   | 1.09  | -6.03                    | 1.12  |
| 3              | 933               | NR Vending Or Coin-Operated Machine - Installation, Service or repair | 8.15   | 7.66   | 7.66  | -6.01                    | 7.87  |
| 3              | 855               | Lumber and/or Building Material Dealer                                | 9.68   | 9.10   | 9.10  | -5.99                    | 9.35  |
| 3              | 995               | Rubbish Or Garage Removal   | 13.28  | 12.49  | 12.49   | -5.95                    | 12.83   |
| 3              | 0083              | NR Livestock Farm   | 8.42   | 7.92   | 7.92  | -5.94                    | 8.14  |
| 1              | 751               | NR Gas Utility  | 4.75   | 4.47   | 4.47  | -5.89                    | 4.59  |
| 2              | 660               | Alarm Or Sound System - Installation or Repair                        | 3.95   | 3.72   | 3.72  | -5.82                    | 3.82  |
| 3              | 910               | NR Meat Dealer - Wholesale  | 9.96   | 9.38   | 9.38  | -5.82                    | 9.64  |
| 3              | 009               | NR Logging Or Lumbering, N.O.C.                                       | 43.50  | 40.98  | 40.98   | -5.79                    | 42.09   |
| 2              | 653               | Masonry   | 12.10  | 11.40  | 11.40   | -5.79                    | 11.99   |
| 3              | 860               | NR Junk Dealer  | 15.02  | 14.15  | 14.15   | -5.79                    | 14.53   |
| 3              | 882               | NR Residential Interior Cleaning Services - By Contractor             | 11.27  | 10.63  | 10.63   | -5.68                    | 10.92   |
| 3              | 0011              | NR Flower Raising   | 6.15   | 5.81   | 5.81  | -5.53                    | 5.97  |
| 1              | 406               | NR Rolling Mill - Ferrous Metals                                      | 9.97   | 9.42   | 9.42  | -5.52                    | 9.68  |

NR refers to classes that are Non-Reviewed

**DELAWARE COMPENSATION RATING BUREAU, INC.**  
**SUMMARY OF 12/1/17 PROPOSED RESIDUAL MARKET RATES**

| <u>Ind Grp</u> | <u>Class Code</u> | <u>Class Description</u> | <u>Current Rate Pre DCCPAP Pre Surcharge</u>                              | <u>Indicated Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed % Change</u> | <u>Proposed Rate Incl DCCPAP Post Surcharge</u> |        |
|----------------|-------------------|--------------------------|---|--|---|--------------------------|---|--------|
| 2              | 603               | NR                       | Sewer Construction  | 12.55  | 11.87   | 11.87                    | -5.42   | 12.96  |
| 3              | 0909              | NR                       | Domestic Workers - Outside - Occasional                                   | 147.39   | 139.43  | 139.43                   | -5.40   | 143.22 |
| 3              | 859               | NR                       | Nonferrous Scrap Metal Dealer   | 13.72  | 12.98   | 12.98                    | -5.39   | 13.33  |
| 3              | 828               | NR                       | Paratransit Service   | 14.71  | 13.92   | 13.92                    | -5.37   | 14.30  |
| 2              | 651               |                          | Carpentry - Commercial Structures   | 9.91   | 9.38  | 9.38                     | -5.35   | 10.30  |
| 2              | 693               | NR                       | Employment Contractor - Temporary Commercial Structure<br>Carpentry Staff | 9.91   | 13.06   | 9.38                     | -5.35   | 10.30  |
| 3              | 986               |                          | Shelter or Halfway House - Residential - Non-Medical                      | 3.00   | 2.84  | 2.84                     | -5.33   | 2.92   |
| 3              | 898               |                          | Caterer   | 7.00   | 6.63  | 6.63                     | -5.29   | 6.81   |
| 2              | 675               |                          | Machinery or Equipment Erection or Repair                                 | 7.03   | 6.66  | 6.66                     | -5.26   | 7.00   |
| 3              | 884               |                          | Health Or Exercise Club   | 1.52   | 1.44  | 1.44                     | -5.26   | 1.48   |
| 3              | 7405              | NR                       | Aircraft Operation - Scheduled and Supplemental Air Carriers              | 3.42   | 3.24  | 3.24                     | -5.26   | 3.33   |
| 3              | 7445              | NR                       | Non-Ratable Element - Class 7405  | 1.14   | 1.08  | 1.08                     | -5.26   | 1.11   |
| 3              | 948               |                          | Mailing or Addressing Company   | 3.25   | 3.08  | 3.08                     | -5.23   | 3.16   |
| 3              | 967               |                          | Theaters  | 1.53   | 1.45  | 1.45                     | -5.23   | 1.49   |
| 2              | 648               |                          | Carpentry - Installation of Cabinet Work                                  | 9.00   | 8.53  | 8.53                     | -5.22   | 8.90   |
| 3              | 916               |                          | Clothing Or Dry Goods Store - Wholesale or Retail                         | 3.46   | 3.28  | 3.28                     | -5.20   | 3.37   |
| 2              | 609               |                          | Excavation  | 8.30   | 7.87  | 7.87                     | -5.18   | 8.51   |
| 2              | 691               | NR                       | Employment Contractor - Temporary Excavation Staff                        | 8.30   | 9.38  | 7.87                     | -5.18   | 8.51   |
| 3              | 952               |                          | Office Machine Service or Repair  | 0.97   | 0.92  | 0.92                     | -5.15   | 0.95   |
| 3              | 886               | NR                       | Electrical Supplies Dealer  | 4.16   | 3.95  | 3.95                     | -5.05   | 4.06   |
| 3              | 0013              | NR                       | Nursery   | 7.56   | 7.18  | 7.18                     | -5.03   | 7.38   |
| 3              | 862               | NR                       | Recycling Center  | 13.26  | 12.60   | 12.60                    | -4.98   | 12.94  |
| 3              | 907               | NR                       | Fruit Or Vegetable Dealer - Wholesale                                     | 7.87   | 7.48  | 7.48                     | -4.96   | 7.68   |
| 3              | 961               |                          | Hospital  | 1.41   | 1.34  | 1.34                     | -4.96   | 1.38   |
| 3              | 934               |                          | Automobile Parts And Accessory Store - Retail and/or Wholesale            | 4.90   | 4.66  | 4.66                     | -4.90   | 4.79   |
| 3              | 0913              |                          | Domestic Workers - Inside   | 796.25   | 757.52  | 757.52                   | -4.86   | 778.12 |
| 3              | 945               | NR                       | Hotel Restaurant  | 4.97   | 4.73  | 4.73                     | -4.83   | 4.86   |
| 3              | 951               |                          | Salesperson - Outside   | 0.83   | 0.79  | 0.79                     | -4.82   | 0.81   |
| 3              | 979               |                          | Residential Facility For The Elderly - Non-Medical                        | 7.06   | 6.72  | 6.72                     | -4.82   | 6.90   |
| 3              | 858               | NR                       | Ferrous Scrap Metal Dealer  | 13.09  | 12.46   | 12.46                    | -4.81   | 12.80  |
| 3              | 804               |                          | School Transportation   | 5.44   | 5.18  | 5.18                     | -4.78   | 5.32   |
| 3              | 959               |                          | Veterinarian  | 2.76   | 2.63  | 2.63                     | -4.71   | 2.70   |
| 2              | 601               |                          | Road or Street Construction: Paving or Repaving                           | 15.29  | 14.58   | 14.58                    | -4.64   | 16.01  |
| 3              | 939               | NR                       | Carnival - Traveling  | 10.13  | 9.66  | 9.66                     | -4.64   | 9.92   |
| 1              | 445               | NR                       | Hardware Mfg., N.O.C.   | 6.50   | 6.20  | 6.20                     | -4.62   | 6.37   |
| 1              | 411               | NR                       | Steel Fabricating   | 12.60  | 12.02   | 12.02                    | -4.60   | 12.35  |
| 3              | 811               |                          | Trucking, N.O.C.  | 13.00  | 12.41   | 12.41                    | -4.54   | 12.75  |
| 3              | 4777              |                          | Explosives Distributor  | 13.00  | 12.41   | 12.41                    | -4.54   | 12.75  |
| 3              | 0016              | NR                       | Orchard   | 5.08   | 4.85  | 4.85                     | -4.53   | 4.98   |
| 1              | 305               | NR                       | Carpentry Shop  | 9.99   | 9.54  | 9.54                     | -4.50   | 9.80   |
| 1              | 489               | NR                       | Dental Laboratory   | 3.16   | 3.02  | 3.02                     | -4.43   | 3.10   |
| 2              | 625               | NR                       | Conduit Construction  | 9.98   | 9.54  | 9.54                     | -4.41   | 10.33  |

**DELAWARE COMPENSATION RATING BUREAU, INC.  
SUMMARY OF 12/1/17 PROPOSED RESIDUAL MARKET RATES**

| <u>Ind Grp</u> | <u>Class Code</u> | <u>Class Description</u> | <u>Current Rate Pre DCCPAP Pre Surcharge</u>                                       | <u>Indicated Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed % Change</u> | <u>Proposed Rate Incl DCCPAP Post Surcharge</u> |       |
|----------------|-------------------|--------------------------|--|--|---|--------------------------|---|-------|
| 1              | 506               | NR                       | Powder Metal Products Mfg.   | 4.14   | 3.96  | 3.96                     | -4.35   | 4.07  |
| 3              | 0036              | NR                       | Diary Farm   | 6.99   | 6.69  | 6.69                     | -4.29   | 6.87  |
| 3              | 821               |                          | Beverage Distributor, Wholesale  | 11.41  | 10.93   | 10.93                    | -4.21   | 11.23 |
| 2              | 656               | NR                       | Electric Line Construction   | 12.44  | 11.93   | 11.93                    | -4.10   | 13.02 |
| 3              | 929               | NR                       | Employment Contractor - Temporary Staff - Mercantile Operations                    | 6.52   | 6.26  | 6.26                     | -3.99   | 6.43  |
| 3              | 997               | NR                       | Undertakers  | 1.76   | 1.69  | 1.69                     | -3.98   | 1.74  |
| 3              | 973               |                          | Hotel, All Other Employees   | 5.29   | 5.08  | 5.08                     | -3.97   | 5.22  |
| 2              | 682               | NR                       | Employment Contractor - Temporary Staff - Construction or Erection Operations      | 27.53  | 26.44   | 26.44                    | -3.96   | 27.16 |
| 3              | 947               | NR                       | Employment Contractor - Temporary Staff - Maintenance Or Service                   | 9.39   | 9.02  | 9.02                     | -3.94   | 9.27  |
| 3              | 871               | NR                       | Employment Contractor - Temporary Furniture Store - Wholesale Staff                | 10.34  | 9.94  | 9.94                     | -3.87   | 10.21 |
| 3              | 921               | NR                       | Furniture Store - Wholesale  | 10.34  | 9.94  | 9.94                     | -3.87   | 10.21 |
| 2              | 645               |                          | Wallboard Installation   | 10.93  | 10.51   | 10.51                    | -3.84   | 11.65 |
| 2              | 652               |                          | Carpentry - Residential  | 13.88  | 13.35   | 13.35                    | -3.82   | 14.02 |
| 3              | 895               | NR                       | Employment Contactor - Temporary College or School Staff                           | 0.79   | 1.15  | 0.76                     | -3.80   | 0.78  |
| 3              | 965               |                          | College Or School, N.O.C.  | 0.79   | 0.76  | 0.76                     | -3.80   | 0.78  |
| 2              | 664               |                          | Heating, Ventilating or Air Conditioning Contractor                                | 7.93   | 7.63  | 7.63                     | -3.78   | 8.83  |
| 2              | 615               | NR                       | Tunneling  | 17.74  | 17.08   | 17.08                    | -3.72   | 18.64 |
| 3              | 807               | NR                       | Ambulance Service - Salaried Employees   | 10.77  | 10.37   | 10.37                    | -3.71   | 10.65 |
| 3              | 925               |                          | Hardware Store - Retail  | 4.25   | 4.10  | 4.10                     | -3.53   | 4.21  |
| 3              | 999               | NR                       | Cemetery   | 8.34   | 8.05  | 8.05                     | -3.48   | 8.27  |
| 1              | 227               |                          | Oilcloth Mfg.  | 4.65   | 4.49  | 4.49                     | -3.44   | 4.61  |
| 3              | 983               | NR                       | Housing Authority  | 12.89  | 12.46   | 12.46                    | -3.34   | 12.80 |
| 2              | 655               | NR                       | Iron Erection  | 24.30  | 23.51   | 23.51                    | -3.25   | 25.57 |
| 3              | 818               |                          | Automobile Dealer  | 2.86   | 2.77  | 2.77                     | -3.15   | 2.85  |
| 3              | 899               | NR                       | Bar, Nightclub   | 2.59   | 2.51  | 2.51                     | -3.09   | 2.58  |
| 1              | 459               | NR                       | Eyelet Mfg.  | 2.27   | 2.20  | 2.20                     | -3.08   | 2.26  |
| 1              | 446               | NR                       | Precision Machined Parts Mfg., N.O.C.  | 3.34   | 3.24  | 3.24                     | -2.99   | 3.33  |
| 3              | 891               |                          | Pre-School (Child Care Or Early Education) Services                                | 2.38   | 2.31  | 2.31                     | -2.94   | 2.37  |
| 3              | 809               |                          | Fuel Distribution - Retail or Wholesale  | 7.22   | 7.01  | 7.01                     | -2.91   | 7.20  |
| 3              | 992               |                          | Sanitation Company   | 7.22   | 7.01  | 7.01                     | -2.91   | 7.20  |
| 1              | 311               | NR                       | Cabinet Works  | 6.29   | 6.11  | 6.11                     | -2.86   | 6.28  |
| 1              | 221               | NR                       | Plastic Articles Mfg., Injection Molding   | 4.94   | 4.80  | 4.80                     | -2.83   | 4.93  |
| 1              | 275               | NR                       | Employment Contractor - Temporary Plastics Articles Mfg. - Injection Molding Staff | 4.94   | 5.80  | 4.80                     | -2.83   | 4.93  |
| 3              | 007               | NR                       | Farm Machinery Operation   | 9.07   | 8.83  | 8.83                     | -2.65   | 9.07  |
| 1              | 486               | NR                       | Incandescent Light Bulb Or Electronic Tube Mfg.                                    | 3.47   | 3.38  | 3.38                     | -2.59   | 3.47  |
| 3              | 815               |                          | Automobile Service Center  | 5.02   | 4.89  | 4.89                     | -2.59   | 5.02  |
| 3              | 805               | NR                       | Milk Hauling - By Contractor   | 10.26  | 10.00   | 10.00                    | -2.53   | 10.27 |
| 3              | 904               | NR                       | Investigative Agency   | 2.39   | 2.33  | 2.33                     | -2.51   | 2.39  |
| 3              | 974               |                          | Retirement Or Life Care Community  | 5.19   | 5.06  | 5.06                     | -2.50   | 5.20  |
| 3              | 960               |                          | Nursing and Convalescent Home  | 6.11   | 5.97  | 5.97                     | -2.29   | 6.13  |
| 3              | 975               |                          | Restaurant, N.O.C.   | 2.64   | 2.58  | 2.58                     | -2.27   | 2.65  |
| 2              | 709               | NR                       | Tallymen And Checking Clerks   | 3.32   | 3.25  | 3.25                     | -2.11   | 3.34  |

NR refers to classes that are Non-Reviewed

**DELAWARE COMPENSATION RATING BUREAU, INC.**  
**SUMMARY OF 12/1/17 PROPOSED RESIDUAL MARKET RATES**

| <u>Ind Grp</u> | <u>Class Code</u> | <u>Class Description</u>  | <u>Current Rate Pre DCCPAP Pre Surcharge</u> | <u>Indicated Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed % Change</u> | <u>Proposed Rate Incl DCCPAP Post Surcharge</u> |
|----------------|-------------------|---|--|--|---|--------------------------|---|
| 1              | 581               | Oil Refining  | 2.92   | 2.86   | 2.86  | -2.05                    | 2.94  |
| 3              | 964               | Work Center   | 5.03   | 4.93   | 4.93  | -1.99                    | 5.06  |
| 1              | 475               | Battery Mfg.  | 5.68   | 5.57   | 5.57  | -1.94                    | 5.72  |
| 1              | 499               | NR Employment Contractor - Temporary Battery Mfg. Staff                         | 5.68   | 6.25   | 5.57  | -1.94                    | 5.72  |
| 1              | 458               | NR Jewelry Mfg.   | 4.14   | 4.06   | 4.06  | -1.93                    | 4.17  |
| 2              | 661               | Electrical Wiring - Within Buildings  | 4.78   | 4.69   | 4.69  | -1.88                    | 5.21  |
| 2              | 695               | NR Employment Contractor - Temporary Electrical Wiring (Within Buildings) Staff | 4.78   | 6.30   | 4.69  | -1.88                    | 5.21  |
| 3              | 879               | NR Employment Contractor - Temporary Packaging - Contract - Non-crating Staff   | 4.86   | 5.86   | 4.77  | -1.85                    | 4.90  |
| 3              | 923               | NR Packaging - Contract - Non-Crating   | 4.86   | 4.77   | 4.77  | -1.85                    | 4.90  |
| 1              | 457               | NR Wire Goods Mfg.  | 7.29   | 7.16   | 7.16  | -1.78                    | 7.35  |
| 2              | 659               | NR Roofing  | 30.85  | 30.31  | 30.31   | -1.75                    | 32.58   |
| 1              | 755               | Electric Utilities  | 4.05   | 3.98   | 3.98  | -1.73                    | 4.09  |
| 1              | 108               | NR Brewery  | 7.69   | 7.56   | 7.56  | -1.69                    | 7.77  |
| 1              | 472               | NR Electronic Component Mfg., N.O.C.  | 2.43   | 2.39   | 2.39  | -1.65                    | 2.46  |
| 1              | 497               | NR Employment Contractor - Temporary Electronic Component Mfg. Staff            | 2.43   | 2.89   | 2.39  | -1.65                    | 2.46  |
| 1              | 263               | NR Paper Coating/Finishing - By Contractor                                      | 4.72   | 4.65   | 4.65  | -1.48                    | 4.78  |
| 1              | 119               | NR Meat Products Mfg., N.O.C.   | 8.15   | 8.03   | 8.03  | -1.47                    | 8.25  |
| 1              | 551               | Chemical Mfg., N.O.C.   | 2.73   | 2.69   | 2.69  | -1.47                    | 2.76  |
| 2              | 605               | NR Railroad Construction  | 13.00  | 12.81  | 12.81   | -1.46                    | 13.96   |
| 1              | 327               | NR Furniture Upholstering, Shop   | 6.95   | 6.85   | 6.85  | -1.44                    | 7.04  |
| 2              | 718               | NR Boat Building Or Repair  | 5.03   | 4.96   | 4.96  | -1.39                    | 5.09  |
| 3              | 880               | Apartment House   | 10.47  | 10.33  | 10.33   | -1.34                    | 10.61   |
| 1              | 132               | Spinning Or Weaving   | 3.07   | 3.03   | 3.03  | -1.30                    | 3.11  |
| 3              | 806               | NR Furniture Moving and/or Storage  | 17.30  | 17.08  | 17.08   | -1.27                    | 17.54   |
| 1              | 404               | NR Steel Mfg.   | 6.72   | 6.64   | 6.64  | -1.19                    | 6.82  |
| 1              | 429               | NR Die Casting Mfg.   | 9.29   | 9.18   | 9.18  | -1.18                    | 9.43  |
| 1              | 402               | NR Smelting Or Galvanizing  | 9.41   | 9.30   | 9.30  | -1.17                    | 9.55  |
| 1              | 435               | NR Spring Mfg. - Hot Wound  | 8.84   | 8.74   | 8.74  | -1.13                    | 8.98  |
| 3              | 0006              | NR Field Crop or Vegetable Farm   | 7.29   | 7.21   | 7.21  | -1.10                    | 7.41  |
| 2              | 669               | NR Plastering   | 11.91  | 11.78  | 11.78   | -1.09                    | 12.87   |
| 2              | 647               | NR Insulation Work, N.O.C.  | 13.18  | 13.05  | 13.05   | -0.99                    | 14.09   |
| 2              | 643               | NR Asbestos Contractor  | 19.77  | 19.58  | 19.58   | -0.96                    | 21.29   |
| 2              | 055               | NR Sand Excavation  | 7.45   | 7.38   | 7.38  | -0.94                    | 7.58  |
| 1              | 163               | Textile Products Mfg., N.O.C.   | 8.55   | 8.47   | 8.47  | -0.94                    | 8.70  |
| 3              | 812               | NR Mail Hauling Company   | 12.43  | 12.32  | 12.32   | -0.88                    | 12.66   |
| 2              | 716               | NR Marina   | 4.66   | 4.62   | 4.62  | -0.86                    | 4.75  |
| 2              | 679               | NR Advertising Company, Outdoor   | 14.27  | 14.15  | 14.15   | -0.84                    | 14.53   |
| 1              | 512               | NR Brick Mfg., N.O.C.   | 9.86   | 9.78   | 9.78  | -0.81                    | 10.05   |
| 2              | 657               | NR Rigging, N.O.C.  | 14.44  | 14.33  | 14.33   | -0.76                    | 15.64   |
| 3              | 816               | NR Automobile Filling Station   | 4.11   | 4.08   | 4.08  | -0.73                    | 4.19  |
| 1              | 563               | Paint Mfg.  | 2.86   | 2.84   | 2.84  | -0.70                    | 2.92  |
| 1              | 587               | NR Employment Contractor - Temporary Paint or Colors Mfg. Staff                 | 2.86   | 3.51   | 2.84  | -0.70                    | 2.92  |

**DELAWARE COMPENSATION RATING BUREAU, INC.**  
**SUMMARY OF 12/1/17 PROPOSED RESIDUAL MARKET RATES**

| <u>Ind Grp</u> | <u>Class Code</u> | <u>Class Description</u> | <u>Current Rate Pre DCCPAP Pre Surcharge</u>                             | <u>Indicated Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed % Change</u> | <u>Proposed Rate Incl DCCPAP Post Surcharge</u> |       |
|----------------|-------------------|--------------------------|--|--|---|--------------------------|---|-------|
| 1              | 477               | NR                       | Electric Motor Mfg. Or Repair  | 4.39   | 4.36  | 4.36                     | -0.68   | 4.48  |
| 1              | 488               |                          | Electronic Measuring Or Analytical Instrument Mfg.                       | 1.47   | 1.46  | 1.46                     | -0.68   | 1.50  |
| 2              | 676               | NR                       | Sheet Metal Installation   | 7.71   | 7.66  | 7.66                     | -0.65   | 8.38  |
| 2              | 667               | NR                       | Paper Hanging  | 3.33   | 3.31  | 3.31                     | -0.60   | 3.60  |
| 1              | 104               |                          | Food Products Mfg., N.O.C.   | 7.06   | 7.02  | 7.02                     | -0.57   | 7.21  |
| 1              | 185               | NR                       | Employment Contract - Temporary Food Sundries Mfg., N.O.C. Staff         | 7.06   | 8.80  | 7.02                     | -0.57   | 7.21  |
| 3              | 924               |                          | Wholesale Store, N.O.C.  | 5.51   | 5.48  | 5.48                     | -0.54   | 5.63  |
| 1              | 225               | NR                       | Rubber Goods Mfg.  | 5.66   | 5.63  | 5.63                     | -0.53   | 5.78  |
| 1              | 555               |                          | Drug or Medicine Mfg.  | 1.92   | 1.91  | 1.91                     | -0.52   | 1.96  |
| 1              | 0175              | NR                       | Supplemental Loading For Class 512                                       | 1.97   | 1.96  | 1.96                     | -0.51   | 2.01  |
| 1              | 752               | NR                       | Oil Or Gas Pipeline Operation  | 2.02   | 2.01  | 2.01                     | -0.50   | 2.06  |
| 1              | 413               |                          | Iron Works - Shop  | 13.42  | 13.36   | 13.36                    | -0.45   | 13.72 |
| 3              | 978               | NR                       | Camps, Summer Or Winter, N.O.C.  | 4.52   | 4.50  | 4.50                     | -0.44   | 4.62  |
| 2              | 611               | NR                       | Pile Driving   | 16.11  | 16.04   | 16.04                    | -0.43   | 17.47 |
| 1              | 222               |                          | Plastic Articles Mfg., N.O.C.  | 7.47   | 7.44  | 7.44                     | -0.40   | 7.64  |
| 1              | 276               | NR                       | Employment Contractor - Temporary Plastic Articles Mfg. N.O.C. Staff     | 7.47   | 8.01  | 7.44                     | -0.40   | 7.64  |
| 3              | 885               |                          | Plumbing Supplies Dealer Or Pipe Merchant                                | 5.31   | 5.29  | 5.29                     | -0.38   | 5.43  |
| 1              | 441               | NR                       | Tool Mfg., N.O.C.  | 2.75   | 2.74  | 2.74                     | -0.36   | 2.81  |
| 1              | 485               | NR                       | Communications, Search, Detection Or Signal Processing Equipment Mfg.    | 2.79   | 2.78  | 2.78                     | -0.36   | 2.86  |
| 1              | 261               | NR                       | Corrugated Paper And/Or Corrugated Products Mfg.                         | 5.87   | 5.85  | 5.85                     | -0.34   | 6.01  |
| 1              | 454               |                          | Sheet Metal Products Fabrication, N.O.C., Shop Only                      | 11.70  | 11.66   | 11.66                    | -0.34   | 11.98 |
| 2              | 658               | NR                       | Iron Erection or Installation - Non-Structural                           | 15.72  | 15.67   | 15.67                    | -0.32   | 16.97 |
| 1              | 407               |                          | Tube Mfg.  | 7.26   | 7.24  | 7.24                     | -0.28   | 7.44  |
| 1              | 451               | NR                       | Automobile Body Mfg.   | 6.93   | 6.92  | 6.92                     | -0.14   | 7.11  |
| 1              | 495               | NR                       | Employment Contractor - Temporary Auto Body Mfg. Staff                   | 6.93   | 8.45  | 6.92                     | -0.14   | 7.11  |
| 1              | 753               |                          | Waterworks   | 7.45   | 7.44  | 7.44                     | -0.13   | 7.64  |
| 1              | 114               | NR                       | Rendering Works  | 14.11  | 14.10   | 14.10                    | -0.07   | 14.48 |
| 1              | 161               | NR                       | Apparel Mfg.   | 4.12   | 4.12  | 4.12                     | 0.00  | 4.23  |
| 1              | 0176              | NR                       | Supplemental Loading For Class 513                                       | 0.69   | 0.69  | 0.69                     | 0.00  | 0.71  |
| 1              | 191               | NR                       | Employment Contractor - Temporary Apparel Mfg. Staff                     | 4.12   | 5.06  | 4.12                     | 0.00  | 4.23  |
| 1              | 309               | NR                       | Woodenware Mfg., N.O.C.  | 6.02   | 6.02  | 6.02                     | 0.00  | 6.18  |
| 1              | 449               | NR                       | Electroplating   | 4.69   | 4.69  | 4.69                     | 0.00  | 4.82  |
| 1              | 464               | NR                       | Machinery Mfg., N.O.C.   | 6.06   | 6.06  | 6.06                     | 0.00  | 6.22  |
| 2              | 646               | NR                       | Furniture or Fixtures Installation                                       | 9.74   | 9.74  | 9.74                     | 0.00  | 10.54 |
| 3              | 957               |                          | Physician or Dentist   | 0.97   | 0.97  | 0.97                     | 0.00  | 1.00  |
| 3              | 962               |                          | Accounting Or Financial Auditing Firm                                    | 0.25   | 0.23  | 0.25                     | 0.00  | 0.26  |
| 3              | 9985              | NR                       | Supplemental Radiation Loading   | A  | A   | A                        | 0.00  | A     |
| 1              | 553               |                          | Gases - Mfg.   | 7.61   | 7.62  | 7.62                     | 0.13  | 7.83  |
| 3              | 825               | NR                       | Automobile Storage Garage or Parking Station or Lot                      | 6.10   | 6.11  | 6.11                     | 0.16  | 6.28  |
| 1              | 507               | NR                       | Graphite Products Mfg.   | 4.89   | 4.90  | 4.90                     | 0.20  | 5.03  |
| 3              | 940               | NR                       | Residential Care Facility for Individuals With Intellectual Disabilities | 8.37   | 8.39  | 8.39                     | 0.24  | 8.62  |
| 1              | 134               | NR                       | Knit Goods Mfg.  | 7.07   | 7.09  | 7.09                     | 0.28  | 7.28  |

**DELAWARE COMPENSATION RATING BUREAU, INC.**  
**SUMMARY OF 12/1/17 PROPOSED RESIDUAL MARKET RATES**

| <u>Ind Grp</u> | <u>Class Code</u> | <u>Class Description</u>  | <u>Current Rate Pre DCCPAP Pre Surcharge</u> | <u>Indicated Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed % Change</u> | <u>Proposed Rate Incl DCCPAP Post Surcharge</u> |
|----------------|-------------------|---|--|--|---|--------------------------|---|
| 2              | 673               | NR Advertising Signs Mfg., Erection or Repair   | 9.62   | 9.65   | 9.65  | 0.31                     | 9.91  |
| 2              | 059               | NR Mineral Milling  | 8.42   | 8.45   | 8.45  | 0.36                     | 8.68  |
| 1              | 447               | NR Nonferrous Metal Foundry   | 10.05  | 10.09  | 10.09   | 0.40                     | 10.36   |
| 2              | 670               | NR House Furnishing Installation N.O.C.   | 9.32   | 9.36   | 9.36  | 0.43                     | 9.61  |
| 2              | 681               | NR Canvas Goods Erection  | 9.32   | 9.36   | 9.36  | 0.43                     | 9.61  |
| 3              | 801               | NR Stable   | 13.65  | 13.71  | 13.71   | 0.44                     | 14.08   |
| 1              | 535               | NR Glass Or Glassware Mfg.  | 5.72   | 5.75   | 5.75  | 0.52                     | 5.91  |
| 1              | 431               | NR Forging  | 11.30  | 11.36  | 11.36   | 0.53                     | 11.67   |
| 1              | 544               | Employment Contractor - Temporary Staff - Manufacturing or Light Industrial Operations N.O.C. | 12.94  | 13.01  | 13.01   | 0.54                     | 13.36   |
| 1              | 112               | Beverage Mfg., N.O.C.   | 20.32  | 20.44  | 20.44   | 0.59                     | 21.00   |
| 1              | 461               | Machine Shop  | 7.30   | 7.35   | 7.35  | 0.68                     | 7.55  |
| 2              | 674               | NR Swimming Pool Construction   | 8.50   | 8.56   | 8.56  | 0.71                     | 9.34  |
| 1              | 513               | NR Pottery, N.O.C.  | 6.86   | 6.92   | 6.92  | 0.87                     | 7.11  |
| 1              | 285               | NR Printing - Sheet Fed Press   | 5.51   | 5.56   | 5.56  | 0.91                     | 5.71  |
| 1              | 509               | NR Asbestos Goods Mfg.  | 11.76  | 11.88  | 11.88   | 1.02                     | 12.20   |
| 1              | 757               | Telecommunications Company  | 3.94   | 3.98   | 3.98  | 1.02                     | 4.09  |
| 1              | 265               | NR Stationery Products Mfg.   | 5.68   | 5.74   | 5.74  | 1.06                     | 5.90  |
| 3              | 883               | NR Employment Contractor - Temporary Retail Store, N.O.C. Staff                               | 4.40   | 4.93   | 4.45  | 1.14                     | 4.57  |
| 3              | 928               | Retail Store, N.O.C.  | 4.40   | 4.45   | 4.45  | 1.14                     | 4.57  |
| 1              | 110               | NR Ice Cream Mfg.   | 6.43   | 6.51   | 6.51  | 1.24                     | 6.69  |
| 1              | 427               | NR Malleable Iron Foundry   | 8.02   | 8.12   | 8.12  | 1.25                     | 8.34  |
| 1              | 425               | NR Iron Foundry, N.O.C.   | 15.52  | 15.72  | 15.72   | 1.29                     | 16.15   |
| 1              | 465               | NR Conveyor or Hoisting Systems Mfg.  | 6.92   | 7.01   | 7.01  | 1.30                     | 7.20  |
| 2              | 666               | NR Plate Glass Installation   | 11.54  | 11.69  | 11.69   | 1.30                     | 12.66   |
| 3              | 0912              | NR Domestic Workers - Outside   | 588.92                                       | 597.15   | 597.15  | 1.40                     | 613.39  |
| 3              | 941               | Social Rehabilitation Facility  | 4.89   | 4.96   | 4.96  | 1.43                     | 5.09  |
| 1              | 571               | Soap Mfg.   | 5.27   | 5.35   | 5.35  | 1.52                     | 5.50  |
| 1              | 319               | NR Furniture Assembly   | 8.31   | 8.44   | 8.44  | 1.56                     | 8.67  |
| 1              | 721               | NR Railroad Operation, N.O.C.   | 19.96  | 20.28  | 20.28   | 1.60                     | 20.83   |
| 1              | 135               | NR Hosiery Mfg.   | 5.58   | 5.67   | 5.67  | 1.61                     | 5.82  |
| 1              | 301               | NR Sawmill  | 11.49  | 11.68  | 11.68   | 1.65                     | 12.00   |
| 1              | 259               | Paper Products Mfg., N.O.C.   | 4.59   | 4.67   | 4.67  | 1.74                     | 4.80  |
| 1              | 109               | NR Dairy Products Mfg.  | 8.95   | 9.11   | 9.11  | 1.79                     | 9.36  |
| 1              | 487               | NR Surgical Or Optical Instrument Mfg.  | 2.23   | 2.27   | 2.27  | 1.79                     | 2.33  |
| 1              | 106               | NR Processed Meat Products Mfg.   | 11.62  | 11.83  | 11.83   | 1.81                     | 12.15   |
| 1              | 282               | NR Newspaper Printing   | 12.66  | 12.89  | 12.89   | 1.82                     | 13.24   |
| 1              | 502               | NR Plaster Statuary Mfg.  | 7.16   | 7.29   | 7.29  | 1.82                     | 7.49  |
| 1              | 511               | NR Concrete Products Mfg.   | 11.73  | 11.95  | 11.95   | 1.88                     | 12.28   |
| 1              | 306               | NR Wood Turned Products Mfg.  | 8.36   | 8.52   | 8.52  | 1.91                     | 8.75  |
| 1              | 101               | NR Grain Milling  | 6.51   | 6.64   | 6.64  | 2.00                     | 6.82  |
| 3              | 817               | Bus Operation   | 13.45  | 13.72  | 13.72   | 2.01                     | 14.09   |
| 1              | 141               | Laundry, N.O.C.   | 9.85   | 10.05  | 10.05   | 2.03                     | 10.32   |



**DELAWARE COMPENSATION RATING BUREAU, INC.  
SUMMARY OF 12/1/17 PROPOSED RESIDUAL MARKET RATES**

| <u>Ind Grp</u> | <u>Class Code</u> | <u>Class Description</u> | <u>Current Rate Pre DCCPAP Pre Surcharge</u>  | <u>Indicated Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed % Change</u> | <u>Proposed Rate Incl DCCPAP Post Surcharge</u> |       |
|----------------|-------------------|--------------------------|---|--|---|--------------------------|---|-------|
| 2              | 649               | NR                       | Ceiling Installation  | 5.39   | 5.50  | 5.50                     | 2.04  | 6.10  |
| 1              | 130               | NR                       | Textile Waste Mfg.  | 11.10  | 11.33   | 11.33                    | 2.07  | 11.64 |
| 1              | 433               | NR                       | Tool Mfg. - Forged  | 6.25   | 6.39  | 6.39                     | 2.24  | 6.56  |
| 3              | 976               |                          | Community Center  | 2.55   | 2.61  | 2.61                     | 2.35  | 2.68  |
| 1              | 403               | NR                       | Rolling, Drawing Or Extruding Nonferrous Metals   | 5.27   | 5.40  | 5.40                     | 2.47  | 5.55  |
| 1              | 491               | NR                       | Employment Contractor - Temporary Rolling, Drawing or Extruding Nonferrous Metals Staff | 5.27   | 6.55  | 5.40                     | 2.47  | 5.55  |
| 1              | 257               | NR                       | Box Mfg. - Paper  | 5.49   | 5.63  | 5.63                     | 2.55  | 5.78  |
| 1              | 139               | NR                       | Dyeing  | 8.61   | 8.84  | 8.84                     | 2.67  | 9.08  |
| 1              | 113               | NR                       | Preserving Or Canning Of Food   | 4.85   | 4.98  | 4.98                     | 2.68  | 5.12  |
| 1              | 201               | NR                       | Tanning   | 8.46   | 8.69  | 8.69                     | 2.72  | 8.93  |
| 1              | 476               | NR                       | Industrial Control Systems Manufacture/Assembly   | 2.85   | 2.93  | 2.93                     | 2.81  | 3.01  |
| 1              | 107               | NR                       | Candy Mfg.  | 5.31   | 5.46  | 5.46                     | 2.82  | 5.61  |
| 1              | 187               | NR                       | Employment Contractor - Temporary Candy Mfg. Staff                                      | 5.31   | 6.66  | 5.46                     | 2.82  | 5.61  |
| 1              | 471               | NR                       | Printed Circuit Board Assembly - By Contractor  | 2.10   | 2.16  | 2.16                     | 2.86  | 2.22  |
| 3              | 958               |                          | Rehabilitation Hospital   | 2.36   | 2.43  | 2.43                     | 2.97  | 2.50  |
| 1              | 166               | NR                       | Canvas or Burlap Products Mfg.  | 6.06   | 6.25  | 6.25                     | 3.14  | 6.42  |
| 1              | 467               | NR                       | Ball Bearing Mfg.   | 8.49   | 8.76  | 8.76                     | 3.18  | 9.00  |
| 2              | 662               | NR                       | Appliance - Electrical - Service or Repair  | 8.73   | 9.01  | 9.01                     | 3.21  | 9.26  |
| 1              | 415               | NR                       | Fabricated Plate Work   | 6.83   | 7.05  | 7.05                     | 3.22  | 7.24  |
| 1              | 205               | NR                       | Leather Goods Mfg.  | 6.19   | 6.39  | 6.39                     | 3.23  | 6.56  |
| 1              | 573               | NR                       | Fertilizer Mfg.   | 7.97   | 8.25  | 8.25                     | 3.51  | 8.47  |
| 1              | 463               | NR                       | Automobile Mfg.   | 5.61   | 5.81  | 5.81                     | 3.57  | 5.97  |
| 3              | 0008              | NR                       | Mushroom Raising  | 6.32   | 6.55  | 6.55                     | 3.64  | 6.73  |
| 1              | 136               | NR                       | Embroidery Mfg.   | 5.36   | 5.56  | 5.56                     | 3.73  | 5.71  |
| 1              | 483               | NR                       | Office Machine Mfg.   | 2.93   | 3.04  | 3.04                     | 3.75  | 3.12  |
| 3              | 956               |                          | Law Firm  | 0.26   | 0.27  | 0.27                     | 3.85  | 0.28  |
| 1              | 281               | NR                       | Printing, N.O.C.  | 4.49   | 4.68  | 4.68                     | 4.23  | 4.81  |
| 1              | 297               | NR                       | Employment Contractor - Temporary Printing Class  | 4.49   | 5.86  | 4.68                     | 4.23  | 4.81  |
| 1              | 142               | NR                       | Dry Cleaning Plant  | 4.45   | 4.64  | 4.64                     | 4.27  | 4.77  |
| 1              | 536               | NR                       | Glass Products Mfg.   | 10.89  | 11.36   | 11.36                    | 4.32  | 11.67 |
| 1              | 255               | NR                       | Paper Mfg.  | 5.36   | 5.60  | 5.60                     | 4.48  | 5.75  |
| 1              | 421               | NR                       | Steel Foundry   | 11.59  | 12.12   | 12.12                    | 4.57  | 12.45 |
| 1              | 456               |                          | Metal Furniture Mfg.  | 9.15   | 9.60  | 9.60                     | 4.92  | 9.86  |
| 1              | 204               | NR                       | Shoe Mfg.   | 5.25   | 5.53  | 5.53                     | 5.33  | 5.68  |
| 2              | 668               | NR                       | Tile, Stone, Mosaic or Terrazzo Work  | 10.29  | 10.85   | 10.85                    | 5.44  | 11.77 |
| 2              | 966               | NR                       | Television, Video, Audio or Radio Equipment Service Or Repair                           | 4.36   | 4.61  | 4.61                     | 5.73  | 4.74  |
| 1              | 323               | NR                       | Furniture Mfg. - Wood   | 7.64   | 8.08  | 8.08                     | 5.76  | 8.30  |
| 3              | 927               |                          | Pharmacy - Retail   | 1.77   | 1.88  | 1.88                     | 6.21  | 1.93  |
| 1              | 115               | NR                       | Tobacco Products Mfg.   | 4.14   | 4.40  | 4.40                     | 6.28  | 4.52  |
| 1              | 165               | NR                       | Mattress Mfg.   | 10.54  | 11.22   | 11.22                    | 6.45  | 11.53 |
| 3              | 819               | NR                       | Mobile, Self-Propelled Equipment Salesperson  | 1.99   | 2.12  | 2.12                     | 6.53  | 2.18  |
| 1              | 105               | NR                       | Bakery, Wholesale   | 6.88   | 7.39  | 7.39                     | 7.41  | 7.59  |

**DELAWARE COMPENSATION RATING BUREAU, INC.  
SUMMARY OF 12/1/17 PROPOSED RESIDUAL MARKET RATES**

| <u>Ind Grp</u> | <u>Class Code</u> |    | <u>Class Description</u>                               | <u>Current Rate Pre DCCPAP Pre Surcharge</u> | <u>Indicated Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed % Change</u> | <u>Proposed Rate Incl DCCPAP Post Surcharge</u> |
|----------------|-------------------|----|--|--|--|---|--------------------------|---|
| 1              | 501               | NR | Cement Mfg.  | 6.45   | 6.93   | 6.93  | 7.44                     | 7.12  |
| 1              | 759               |    | Cable Television Operations                            | 9.24   | 9.99   | 9.99  | 8.12                     | 10.26   |
| 1              | 473               | NR | Electrical Apparatus Mfg., N.O.C.                      | 4.18   | 4.52   | 4.52  | 8.13                     | 4.64  |
| 1              | 4771              | NR | Explosives Or Ammunition Mfg., N.O.C.                  | 5.58   | 6.09   | 6.09  | 9.14                     | 6.26  |
| 1              | 0771              | NR | Non-Ratable Element - Class 4771                       | 1.39   | 1.52   | 1.52  | 9.35                     | 1.56  |
| 1              | 474               | NR | Electric Power Or Electric Transmission Equipment Mfg. | 3.31   | 3.64   | 3.64  | 9.97                     | 3.74  |
| 1              | 111               | NR | Slaughter - Wholesale                                  | 9.62   | 11.34  | 11.34   | 17.88                    | 11.65   |
| 3              | 888               | NR | Homeowners Association                                 | 6.10   | 7.38   | 7.32  | 20.00                    | 7.52  |