

DELAWARE COMPENSATION RATING BUREAU, INC.

Summary of Indicated and Proposed Residual Market Rates by Percentage Change

Exhibits 31a and 31b present current, indicated and proposed rates along with the proposed percentage change, all on a pre-surcharge basis. Also shown is the proposed post-surcharge rate.

Exhibit 31b presents this information sorted by percentage change.

**DELAWARE COMPENSATION RATING BUREAU
SUMMARY OF 12/1/10 PROPOSED RESIDUAL MARKET RATES**

| <u>Ind Grp</u> | <u>Class Code</u> | <u>Class Description</u> | <u>Current Rate Pre DCCPAP Pre Surcharge</u> | <u>Indicated Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed % Change</u> | <u>Proposed Rate Incl DCCPAP Post Surcharge</u> | |
|----------------|-------------------|--------------------------|--|--|---|--------------------------|---|------|
| 1 | 457 | NR | Wire Goods Mfg | 9.39 | 7.46 | 7.46 | -20.55 | 7.67 |
| 1 | 221 | NR | Plastics Mfg, Injection Molding | 5.02 | 4.05 | 4.05 | -19.32 | 4.16 |
| 1 | 275 | NR | Plastics Mfg, Injection Molding - Temp. Staffing Class | 5.02 | 4.46 | 4.05 | -19.32 | 4.16 |
| 3 | 956 | | Attorney | 0.20 | 0.17 | 0.17 | -15.00 | 0.17 |
| 3 | 955 | | Engineer, Consulting | 0.90 | 0.77 | 0.77 | -14.44 | 0.79 |
| 3 | 889 | | Clerical Office - Temporary Staffing Class | 0.35 | 0.41 | 0.30 | -14.29 | 0.31 |
| 3 | 953 | | Clerical Office | 0.35 | 0.30 | 0.30 | -14.29 | 0.31 |
| 1 | 261 | NR | Corrugated Paper and/or Corrugated Products Mfg | 5.94 | 5.11 | 5.11 | -13.97 | 5.25 |
| 1 | 471 | NR | Printed Circuit Board Assembly | 1.96 | 1.71 | 1.71 | -12.76 | 1.76 |
| 1 | 511 | NR | Concrete Products Mfg | 9.64 | 8.41 | 8.41 | -12.76 | 8.64 |
| 1 | 416 | NR | Car Mfg. | 9.20 | 8.03 | 8.03 | -12.72 | 8.25 |
| 1 | 257 | NR | Paper Container Mfg | 4.52 | 3.96 | 3.96 | -12.39 | 4.07 |
| 1 | 581 | | Oil Refining | 3.10 | 2.72 | 2.72 | -12.26 | 2.80 |
| 1 | 287 | | Publisher - Product Distribution | 3.55 | 3.12 | 3.12 | -12.11 | 3.21 |
| 1 | 487 | | Instrument Mfg | 1.72 | 1.52 | 1.52 | -11.63 | 1.56 |
| 1 | 485 | NR | Communications, Search, Detection, or Signal Processing Equipment Mf | 2.09 | 1.85 | 1.85 | -11.48 | 1.90 |
| 1 | 132 | | Spinning & Weaving | 2.60 | 2.32 | 2.32 | -10.77 | 2.38 |
| 1 | 563 | | Paint Mfg | 2.43 | 2.17 | 2.17 | -10.70 | 2.23 |
| 1 | 587 | NR | Paint Mfg - Temporary Staffing Class | 2.43 | 2.79 | 2.17 | -10.70 | 2.23 |
| 1 | 507 | NR | Graphite Prod Mfg | 4.55 | 4.08 | 4.08 | -10.33 | 4.19 |
| 1 | 227 | | Oilcloth Mfg | 4.51 | 4.05 | 4.05 | -10.20 | 4.16 |
| 1 | 744 | NR | Aircraft Mfg | 2.19 | 1.97 | 1.97 | -10.05 | 2.02 |
| 1 | 259 | | Paper Products Mfg | 3.42 | 3.08 | 3.08 | -9.94 | 3.17 |
| 1 | 113 | NR | Preserving/Canning of Food | 3.75 | 3.38 | 3.38 | -9.87 | 3.47 |
| 1 | 0771 | NR | Non-Rateable Element - Class 4771 | 1.22 | 1.10 | 1.10 | -9.84 | 1.13 |
| 1 | 755 | | Electric Utilities | 2.86 | 2.58 | 2.58 | -9.79 | 2.65 |
| 1 | 111 | NR | Slaughter House, Wholesale | 5.43 | 4.91 | 4.91 | -9.58 | 5.05 |
| 1 | 4771 | NR | Explosives or Ammunition Mfg., NOC | 4.90 | 4.44 | 4.44 | -9.39 | 4.56 |
| 2 | 966 | NR | TV, Audio/Video Equipment Repair | 3.05 | 2.77 | 2.77 | -9.18 | 2.85 |
| 1 | 255 | NR | Paper Mfg | 3.93 | 3.57 | 3.57 | -9.16 | 3.67 |
| 1 | 449 | NR | Electroplating | 4.37 | 3.97 | 3.97 | -9.15 | 4.08 |
| 3 | 910 | NR | Meat Dealer, Wholesale | 9.79 | 8.91 | 8.91 | -8.99 | 9.16 |
| 3 | 904 | NR | Investigative Agency | 2.12 | 1.93 | 1.93 | -8.96 | 1.98 |
| 3 | 936 | | Broadcasting Station | 0.56 | 0.51 | 0.51 | -8.93 | 0.52 |
| 1 | 107 | NR | Candy Mfg | 3.71 | 3.38 | 3.38 | -8.89 | 3.47 |
| 1 | 187 | NR | Candy Mfg - Temporary Staffing Class | 3.71 | 3.83 | 3.38 | -8.89 | 3.47 |
| 3 | 919 | NR | Florist Store | 2.90 | 2.65 | 2.65 | -8.62 | 2.72 |
| 1 | 119 | NR | Meat Products Mfg, NOC | 7.09 | 6.49 | 6.49 | -8.46 | 6.67 |
| 1 | 475 | | Battery Mfg | 4.22 | 3.87 | 3.87 | -8.29 | 3.98 |
| 1 | 499 | NR | Battery Mfg - Temporary Staffing Class | 4.22 | 4.32 | 3.87 | -8.29 | 3.98 |
| 3 | 819 | NR | Auto Salesmen | 0.97 | 0.89 | 0.89 | -8.25 | 0.91 |
| 1 | 415 | NR | Fabricated Plate Work | 4.87 | 4.47 | 4.47 | -8.21 | 4.59 |

NR refers to classes that are Non-Reviewed

**DELAWARE COMPENSATION RATING BUREAU
SUMMARY OF 12/1/10 PROPOSED RESIDUAL MARKET RATES**

| <u>Ind Grp</u> | <u>Class Code</u> | <u>Class Description</u> | <u>Current Rate Pre DCCPAP Pre Surcharge</u> | <u>Indicated Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed % Change</u> | <u>Proposed Rate Incl DCCPAP Post Surcharge</u> |
|----------------|-------------------|--|--|--|---|--------------------------|---|
| 1 | 161 | NR Apparel Mfg | 3.36 | 3.09 | 3.09 | -8.04 | 3.18 |
| 1 | 191 | NR Apparel Mfg - Temporary Staffing Class | 3.36 | 3.53 | 3.09 | -8.04 | 3.18 |
| 1 | 571 | Soap Mfg | 3.81 | 3.51 | 3.51 | -7.87 | 3.61 |
| 1 | 551 | Chemical Mfg, NOC | 2.17 | 2.00 | 2.00 | -7.83 | 2.06 |
| 1 | 429 | NR Die Casting Mfg | 6.70 | 6.18 | 6.18 | -7.76 | 6.35 |
| 1 | 281 | NR Printing | 3.23 | 2.98 | 2.98 | -7.74 | 3.06 |
| 1 | 297 | NR Printing - Temporary Staffing Class | 3.23 | 3.36 | 2.98 | -7.74 | 3.06 |
| 3 | 929 | Temp Labor - Mercantile | 4.67 | 4.31 | 4.31 | -7.71 | 4.43 |
| 3 | 0012 | Flower Growing | 5.23 | 4.83 | 4.83 | -7.65 | 4.96 |
| 1 | 263 | NR Paper Coating/Finishing | 4.35 | 4.02 | 4.02 | -7.59 | 4.13 |
| 1 | 114 | NR Rendering Works | 10.97 | 10.14 | 10.14 | -7.57 | 10.42 |
| 1 | 142 | NR Dry Cleaning Plant | 2.91 | 2.69 | 2.69 | -7.56 | 2.76 |
| 3 | 946 | Temp Labor - Medical Staffing | 4.25 | 3.93 | 3.93 | -7.53 | 4.04 |
| 3 | 947 | NR Temp Labor - Light Service | 6.13 | 5.67 | 5.67 | -7.50 | 5.83 |
| 1 | 433 | NR Tool Mfg - Forged | 4.94 | 4.57 | 4.57 | -7.49 | 4.70 |
| 1 | 109 | NR Dairy Products Mfg. | 6.58 | 6.09 | 6.09 | -7.45 | 6.26 |
| 2 | 055 | NR Sand Excavation | 5.73 | 5.31 | 5.31 | -7.33 | 5.46 |
| 1 | 759 | Cable TV Operations | 4.80 | 4.45 | 4.45 | -7.29 | 4.57 |
| 3 | 951 | Salesmen - Outside | 0.55 | 0.51 | 0.51 | -7.27 | 0.52 |
| 1 | 309 | NR Woodenware Mfg., N.O.C. | 4.41 | 4.09 | 4.09 | -7.26 | 4.20 |
| 1 | 301 | NR Sawmill | 8.01 | 7.43 | 7.43 | -7.24 | 7.64 |
| 1 | 402 | NR Smelting & Galvanizing | 7.33 | 6.80 | 6.80 | -7.23 | 6.99 |
| 1 | 105 | NR Bakery, Wholesale | 5.40 | 5.01 | 5.01 | -7.22 | 5.15 |
| 1 | 464 | Machinery Mfg., N.O.C. | 4.44 | 4.12 | 4.12 | -7.21 | 4.23 |
| 2 | 661 | Electrical Wiring in Buildings | 3.34 | 3.10 | 3.10 | -7.19 | 3.46 |
| 2 | 695 | NR Electrical Wiring in Buildings - Temporary Staffing Class | 3.34 | 3.92 | 3.10 | -7.19 | 3.46 |
| 1 | 222 | Plastics Mfg, NOC | 5.71 | 5.30 | 5.30 | -7.18 | 5.45 |
| 1 | 276 | NR Plastics Mfg, NOC - Temporary Staffing Class | 5.71 | 5.39 | 5.30 | -7.18 | 5.45 |
| 2 | 679 | NR Advertising Companies - Outdoor | 10.61 | 9.85 | 9.85 | -7.16 | 10.12 |
| 1 | 225 | Rubber Goods Mfg | 4.76 | 4.42 | 4.42 | -7.14 | 4.54 |
| 3 | 0034 | Animal Raising | 5.75 | 5.34 | 5.34 | -7.13 | 5.49 |
| 1 | 205 | NR Leather Goods Mfg, NOC | 4.08 | 3.79 | 3.79 | -7.11 | 3.90 |
| 1 | 476 | NR Industrial Controls or Systems Manufacture/Assembly | 1.83 | 1.70 | 1.70 | -7.10 | 1.75 |
| 1 | 101 | Grain Milling | 4.67 | 4.34 | 4.34 | -7.07 | 4.46 |
| 1 | 265 | NR Stationery Products Mfg | 4.26 | 3.96 | 3.96 | -7.04 | 4.07 |
| 1 | 477 | NR Electric Motor Mfg. Or Repair | 3.43 | 3.19 | 3.19 | -7.00 | 3.28 |
| 1 | 501 | NR Cement Mfg | 4.14 | 3.85 | 3.85 | -7.00 | 3.96 |
| 1 | 459 | NR Eyelet Mfg | 1.86 | 1.73 | 1.73 | -6.99 | 1.78 |
| 3 | 895 | NR Colleges/Schools - Temporary Staffing Class | 0.58 | 0.66 | 0.54 | -6.90 | 0.56 |
| 3 | 965 | Colleges/Schools | 0.58 | 0.54 | 0.54 | -6.90 | 0.56 |
| 1 | 110 | NR Ice Cream Mfg | 4.67 | 4.35 | 4.35 | -6.85 | 4.47 |
| 3 | 932 | Copying or Duplicating Service | 1.03 | 0.96 | 0.96 | -6.80 | 0.99 |

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|----------------|-------------------|--|--|--|---|--------------------------|---|
| 1 | 427 | NR Malleable Foundries | 5.30 | 4.94 | 4.94 | -6.79 | 5.08 |
| 1 | 451 | NR Auto Body Mfg | 5.30 | 4.94 | 4.94 | -6.79 | 5.08 |
| 1 | 495 | NR Auto Body Mfg - Temporary Staffing Class | 5.30 | 5.60 | 4.94 | -6.79 | 5.08 |
| 1 | 431 | NR Forging | 8.56 | 7.98 | 7.98 | -6.78 | 8.20 |
| 1 | 407 | NR Tube Mfg | 5.36 | 5.00 | 5.00 | -6.72 | 5.14 |
| 1 | 413 | Iron Work | 8.96 | 8.36 | 8.36 | -6.70 | 8.59 |
| 1 | 204 | NR Shoe Mfg | 3.61 | 3.37 | 3.37 | -6.65 | 3.46 |
| 1 | 753 | Waterworks | 5.30 | 4.95 | 4.95 | -6.60 | 5.09 |
| 1 | 139 | NR Dyeing | 5.84 | 5.46 | 5.46 | -6.51 | 5.61 |
| 1 | 721 | NR Railroad Operation, NOC | 13.98 | 13.07 | 13.07 | -6.51 | 13.43 |
| 1 | 461 | Machine Shops | 4.94 | 4.62 | 4.62 | -6.48 | 4.75 |
| 1 | 435 | NR Spring Mfg - Hot Wound | 6.39 | 5.98 | 5.98 | -6.42 | 6.15 |
| 1 | 536 | NR Glass Products Mfg | 7.05 | 6.60 | 6.60 | -6.38 | 6.78 |
| 2 | 677 | Boiler Installation | 4.92 | 4.61 | 4.61 | -6.30 | 5.01 |
| 3 | 825 | NR Auto Storage Garage | 3.97 | 3.72 | 3.72 | -6.30 | 3.82 |
| 1 | 553 | Gases Mfg | 5.41 | 5.07 | 5.07 | -6.28 | 5.21 |
| 1 | 306 | NR Wood Turned Products Mfg | 5.43 | 5.09 | 5.09 | -6.26 | 5.23 |
| 3 | 962 | Accountant/Auditor | 0.16 | 0.15 | 0.15 | -6.25 | 0.15 |
| 1 | 135 | NR Hosiery Mfg | 3.87 | 3.63 | 3.63 | -6.20 | 3.73 |
| 1 | 544 | Temp Labor - Light Industrial | 8.72 | 8.18 | 8.18 | -6.19 | 8.41 |
| 3 | 0006 | NR Field Crops/Vegetable Farms | 5.02 | 4.71 | 4.71 | -6.18 | 4.84 |
| 3 | 896 | NR Club N.O.C | 2.75 | 2.58 | 2.58 | -6.18 | 2.65 |
| 1 | 502 | NR Plaster Statuary Mfg | 4.87 | 4.57 | 4.57 | -6.16 | 4.70 |
| 3 | 879 | NR Contract Packaging - Temporary Staffing Class | 3.75 | 3.99 | 3.52 | -6.13 | 3.62 |
| 3 | 923 | NR Contract Packaging | 3.75 | 3.52 | 3.52 | -6.13 | 3.62 |
| 1 | 404 | NR Steel Mfg | 6.07 | 5.70 | 5.70 | -6.10 | 5.86 |
| 1 | 513 | NR Potteries, NOC | 4.43 | 4.16 | 4.16 | -6.09 | 4.28 |
| 1 | 421 | NR Steel Foundries | 8.24 | 7.74 | 7.74 | -6.07 | 7.96 |
| 3 | 915 | NR Meat/Fish/Poultry Store - Retail | 4.12 | 3.87 | 3.87 | -6.07 | 3.98 |
| 3 | 959 | Veterinarians | 1.99 | 1.87 | 1.87 | -6.03 | 1.92 |
| 1 | 486 | NR Lightbulb/Electronic Tube Manufacturing | 2.66 | 2.50 | 2.50 | -6.02 | 2.57 |
| 3 | 943 | Home Health Care - Nonprofessional | 7.18 | 6.75 | 6.75 | -5.99 | 6.94 |
| 3 | 977 | Barber Shops | 0.67 | 0.63 | 0.63 | -5.97 | 0.65 |
| 3 | 985 | Police/Firemen | 5.03 | 4.73 | 4.73 | -5.96 | 4.86 |
| 2 | 607 | NR Drilling | 9.76 | 9.18 | 9.18 | -5.94 | 9.93 |
| 1 | 425 | NR Iron Foundries, NOC | 10.63 | 10.00 | 10.00 | -5.93 | 10.28 |
| 1 | 509 | NR Asbestos Goods Mfg | 8.11 | 7.63 | 7.63 | -5.92 | 7.84 |
| 3 | 937 | NR Temp Labor -Heavy Labor | 13.54 | 12.74 | 12.74 | -5.91 | 13.09 |
| 1 | 285 | Printing - Sheet Fed Press | 3.58 | 3.37 | 3.37 | -5.87 | 3.46 |
| 2 | 716 | NR Marina | 3.61 | 3.40 | 3.40 | -5.82 | 3.49 |
| 3 | 940 | NR Residential - Developmentally Disabled | 5.50 | 5.18 | 5.18 | -5.82 | 5.32 |
| 2 | 657 | NR Rigging, NOC | 10.69 | 10.07 | 10.07 | -5.80 | 11.00 |

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|----------------|-------------------|---|--|--|---|------------------------------|---|
| 2 | 615 | NR Tunneling | 14.03 | 13.22 | 13.22 | -5.77 | 14.44 |
| 3 | 924 | Wholesale Store, NOC | 3.31 | 3.12 | 3.12 | -5.74 | 3.21 |
| 3 | 899 | NR Bar and Tavern | 1.92 | 1.81 | 1.81 | -5.73 | 1.86 |
| 2 | 602 | Road/Street Subsurface Construction | 7.34 | 6.92 | 6.92 | -5.72 | 7.55 |
| 3 | 960 | Nursing Homes - Skilled | 5.07 | 4.78 | 4.78 | -5.72 | 4.91 |
| 3 | 978 | NR Camps, Summer/Winter, NOC | 3.52 | 3.32 | 3.32 | -5.68 | 3.41 |
| 2 | 682 | NR Temp Labor - Const/Erection | 16.71 | 15.77 | 15.77 | -5.63 | 16.21 |
| 2 | 718 | NR Boat Bldg/Repair | 3.74 | 3.53 | 3.53 | -5.61 | 3.63 |
| 1 | 165 | NR Mattress Mfg | 6.09 | 5.75 | 5.75 | -5.58 | 5.91 |
| 3 | 857 | NR Iron/Steel Merchant | 8.83 | 8.34 | 8.34 | -5.55 | 8.57 |
| 1 | 141 | Laundry, NOC | 6.32 | 5.97 | 5.97 | -5.54 | 6.14 |
| 1 | 112 | Beverage Mfg, NOC | 12.16 | 11.49 | 11.49 | -5.51 | 11.81 |
| 2 | 652 | Carpentry - Detached Dwelling | 10.00 | 9.45 | 9.45 | -5.50 | 9.97 |
| 3 | 949 | Temp Labor - Marketing | 1.09 | 1.03 | 1.03 | -5.50 | 1.06 |
| 2 | 603 | Sewer Construction | 12.20 | 11.53 | 11.53 | -5.49 | 12.61 |
| 3 | 945 | Hotel Restaurant | 3.50 | 3.31 | 3.31 | -5.43 | 3.40 |
| 1 | 327 | NR Furniture Upholstering | 4.61 | 4.36 | 4.36 | -5.42 | 4.48 |
| 1 | 305 | Carpentry Shops | 9.24 | 8.74 | 8.74 | -5.41 | 8.98 |
| 1 | 411 | Steel Fabricating | 12.25 | 11.59 | 11.59 | -5.39 | 11.91 |
| 1 | 445 | Hardware Mfg, NOC | 8.16 | 7.72 | 7.72 | -5.39 | 7.93 |
| 1 | 474 | NR Electric Power or Electric Transmission Equipment Mfg. | 0.93 | 0.88 | 0.88 | -5.38 | 0.90 |
| 3 | 967 | Theatres | 0.93 | 0.88 | 0.88 | -5.38 | 0.90 |
| 1 | 456 | Metal Furniture Mfg | 4.84 | 4.58 | 4.58 | -5.37 | 4.71 |
| 2 | 617 | Gas/Steam/Water Main Construction | 7.47 | 7.07 | 7.07 | -5.35 | 7.73 |
| 3 | 15 | NR Logging or Lumbering - Mechanized | 21.20 | 20.07 | 20.07 | -5.33 | 20.63 |
| 1 | 403 | NR Rolling, Drawing, or Extruding Non-Ferrous Metal | 3.95 | 3.74 | 3.74 | -5.32 | 3.84 |
| 1 | 406 | Rolling Mill - Ferrous | 6.39 | 6.05 | 6.05 | -5.32 | 6.22 |
| 1 | 491 | NR Rolling, Drawing, or Extruding Non-Ferrous Metal - Temp. | 3.95 | 4.26 | 3.74 | -5.32 | 3.84 |
| 1 | 458 | NR Jewelry Mfg | 3.20 | 3.03 | 3.03 | -5.31 | 3.11 |
| 1 | 106 | NR Processed Meat Products Mfg | 6.61 | 6.26 | 6.26 | -5.30 | 6.43 |
| 1 | 108 | NR Brewery | 5.28 | 5.00 | 5.00 | -5.30 | 5.14 |
| 2 | 611 | NR Pile Driving | 11.61 | 11.00 | 11.00 | -5.25 | 12.03 |
| 2 | 709 | NR Tallymen/Checking Clerks | 2.51 | 2.38 | 2.38 | -5.18 | 2.45 |
| 3 | 817 | Bus Operation | 8.22 | 7.80 | 7.80 | -5.11 | 8.02 |
| 1 | 454 | Sheet Metal Shop | 7.95 | 7.55 | 7.55 | -5.03 | 7.76 |
| 1 | 473 | Electrical Apparatus Mfg | 2.84 | 2.70 | 2.70 | -4.93 | 2.78 |
| 3 | 0083 | NR Livestock Farm | 6.38 | 6.07 | 6.07 | -4.86 | 6.24 |
| 2 | 669 | NR Plastering | 8.25 | 7.85 | 7.85 | -4.85 | 8.59 |
| 1 | 323 | NR Furniture Mfg - Wood | 3.54 | 3.37 | 3.37 | -4.80 | 3.46 |
| 3 | 7421 | Aircraft Operation Business | 2.10 | 2.00 | 2.00 | -4.76 | 2.06 |
| 1 | 447 | NR Non-Ferrous Metals Foundry | 6.35 | 6.05 | 6.05 | -4.72 | 6.22 |
| 2 | 656 | NR Electric Line Construction | 8.69 | 8.28 | 8.28 | -4.72 | 9.05 |

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|----------------|-------------------|--|--|--|---|--------------------------|---|
| 3 | 970 | NR Athletic Teams | 9.53 | 9.08 | 9.08 | -4.72 | 9.33 |
| 3 | 975 | Restaurant | 2.33 | 2.22 | 2.22 | -4.72 | 2.28 |
| 3 | 991 | NR Athletic Team:Non-Contract Sports | 9.53 | 6.14 | 9.08 | -4.72 | 9.33 |
| 3 | 952 | Office Machine Installation/Service/Repair | 0.85 | 0.81 | 0.81 | -4.71 | 0.83 |
| 2 | 674 | NR Swimming Pool Construction | 5.74 | 5.47 | 5.47 | -4.70 | 5.98 |
| 1 | 441 | NR Tool Mfg, NOC | 1.92 | 1.83 | 1.83 | -4.69 | 1.88 |
| 2 | 676 | Sheet Metal Installation | 6.40 | 6.10 | 6.10 | -4.69 | 6.65 |
| 3 | 7424 | Aircraft Operation, NOC | 4.95 | 4.72 | 4.72 | -4.65 | 4.85 |
| 1 | 115 | NR Tobacco Products Manufacturing | 2.59 | 2.47 | 2.47 | -4.63 | 2.54 |
| 3 | 7413 | Aircraft Operation Commuter | 1.73 | 1.65 | 1.65 | -4.62 | 1.70 |
| 1 | 573 | NR Fertilizer Mfg | 4.99 | 4.76 | 4.76 | -4.61 | 4.89 |
| 2 | 605 | NR Railroad Construction | 8.47 | 8.08 | 8.08 | -4.60 | 8.83 |
| 3 | 979 | Residential Elderly - Nonmedical | 4.79 | 4.57 | 4.57 | -4.59 | 4.70 |
| 3 | 7428 | Aircraft Operation - Ground Crew | 1.96 | 1.87 | 1.87 | -4.59 | 1.92 |
| 2 | 663 | Plumbing | 5.04 | 4.81 | 4.81 | -4.56 | 5.18 |
| 1 | 0176 | NR Supplemental Loading for class 513 | 0.44 | 0.42 | 0.42 | -4.55 | 0.43 |
| 3 | 0036 | NR Dairy Farm | 5.31 | 5.07 | 5.07 | -4.52 | 5.21 |
| 3 | 907 | NR Fruit/Vegetable Dealer, Wholesale | 6.19 | 5.91 | 5.91 | -4.52 | 6.07 |
| 1 | 535 | NR Glassware Mfg, NOC | 4.07 | 3.89 | 3.89 | -4.42 | 4.00 |
| 2 | 667 | NR Paper Hanging | 2.27 | 2.17 | 2.17 | -4.41 | 2.36 |
| 2 | 651 | Carpentry, NOC | 7.30 | 6.98 | 6.98 | -4.38 | 7.65 |
| 2 | 693 | NR Carpentry, NOC - Temporary Staffing Class | 7.30 | 8.24 | 6.98 | -4.38 | 7.65 |
| 2 | 609 | Excavation | 5.78 | 5.53 | 5.53 | -4.33 | 6.02 |
| 2 | 691 | NR Excavation - Temporary Staffing Class | 5.78 | 6.47 | 5.53 | -4.33 | 6.02 |
| 1 | 467 | NR Ball Bearing Mfg | 4.63 | 4.43 | 4.43 | -4.32 | 4.55 |
| 3 | 995 | Sanitation Services | 9.96 | 9.53 | 9.53 | -4.32 | 9.79 |
| 2 | 648 | Carpentry - Cabinets - Installation | 5.39 | 5.16 | 5.16 | -4.27 | 5.54 |
| 3 | 007 | NR Farm Machinery Operation | 6.34 | 6.07 | 6.07 | -4.26 | 6.24 |
| 1 | 465 | NR Conveyor Or Hoisting Systems Mfg | 4.02 | 3.85 | 3.85 | -4.23 | 3.96 |
| 1 | 130 | NR Textile Waste Mfg | 7.04 | 6.75 | 6.75 | -4.12 | 6.94 |
| 2 | 668 | NR Tile/Stone/Mosaic/Terrazzo Work | 5.85 | 5.61 | 5.61 | -4.10 | 6.08 |
| 3 | 933 | Vending Machine Installation/Service/Repair | 4.23 | 4.06 | 4.06 | -4.02 | 4.17 |
| 3 | 961 | Hospital | 1.00 | 0.96 | 0.96 | -4.00 | 0.99 |
| 3 | 981 | Slot Machine Gambling | 3.25 | 3.12 | 3.12 | -4.00 | 3.21 |
| 3 | 948 | Mailing/Addressing Co | 1.78 | 1.71 | 1.71 | -3.93 | 1.76 |
| 3 | 968 | Indoor Amusements | 2.56 | 2.46 | 2.46 | -3.91 | 2.53 |
| 2 | 665 | Painting | 10.08 | 9.69 | 9.69 | -3.87 | 10.35 |
| 3 | 865 | Poultry/Fish Dealer/Processor | 2.37 | 2.28 | 2.28 | -3.80 | 2.34 |
| 3 | 809 | Fuel Distribution | 5.03 | 4.84 | 4.84 | -3.78 | 4.97 |
| 3 | 992 | Sanitary Company | 5.03 | 4.84 | 4.84 | -3.78 | 4.97 |
| 3 | 806 | Furniture Moving/Storage | 9.31 | 8.96 | 8.96 | -3.76 | 9.21 |
| 2 | 625 | Conduit Construction | 6.93 | 6.67 | 6.67 | -3.75 | 7.29 |

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**DELAWARE COMPENSATION RATING BUREAU
SUMMARY OF 12/1/10 PROPOSED RESIDUAL MARKET RATES**

| <u>Ind Grp</u> | <u>Class Code</u> | <u>Class Description</u> | <u>Current Rate Pre DCCPAP Pre Surcharge</u> | <u>Indicated Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed Rate Pre DCCPAP Pre Surcharge</u> | <u>Proposed % Change</u> | <u>Proposed Rate Incl DCCPAP Post Surcharge</u> |
|----------------|-------------------|--|--|--|---|--------------------------|---|
| 3 | 811 | Trucking, NOC | 9.34 | 8.99 | 8.99 | -3.75 | 9.24 |
| 3 | 814 | Mobile, Self-Propelled Equipment Dealers | 5.07 | 4.88 | 4.88 | -3.75 | 5.02 |
| 3 | 4777 | Explosives Distributor | 9.34 | 8.99 | 8.99 | -3.75 | 9.24 |
| 3 | 885 | Plumbing Supplies Dealer | 3.74 | 3.60 | 3.60 | -3.74 | 3.70 |
| 1 | 282 | NR Newspaper Publishing | 6.46 | 6.22 | 6.22 | -3.72 | 6.39 |
| 3 | 974 | Retirement/Life Care Community | 3.76 | 3.62 | 3.62 | -3.72 | 3.72 |
| 3 | 804 | School Bus Operation | 3.50 | 3.37 | 3.37 | -3.71 | 3.46 |
| 3 | 954 | Security/Investigative Agency | 3.78 | 3.64 | 3.64 | -3.70 | 3.74 |
| 3 | 897 | Fast Food Restaurant | 2.44 | 2.35 | 2.35 | -3.69 | 2.42 |
| 3 | 980 | Cities/Towns | 4.06 | 3.91 | 3.91 | -3.69 | 4.02 |
| 3 | 958 | Rehabilitation Hospital | 1.36 | 1.31 | 1.31 | -3.68 | 1.35 |
| 3 | 801 | Stable | 7.92 | 7.63 | 7.63 | -3.66 | 7.84 |
| 3 | 911 | Grocery, Wholesale | 5.76 | 5.55 | 5.55 | -3.65 | 5.70 |
| 1 | 483 | NR Office Machine Mfg | 1.65 | 1.59 | 1.59 | -3.64 | 1.63 |
| 2 | 643 | NR Asbestos Contractor | 12.51 | 12.06 | 12.06 | -3.60 | 13.13 |
| 2 | 647 | NR Insulation Work, NOC | 8.34 | 8.04 | 8.04 | -3.60 | 8.71 |
| 3 | 808 | Parcel Delivery | 10.11 | 9.75 | 9.75 | -3.56 | 10.02 |
| 3 | 0016 | NR Orchard | 4.00 | 3.86 | 3.86 | -3.50 | 3.97 |
| 2 | 601 | Road/Street Paving/Repaving | 10.87 | 10.49 | 10.49 | -3.50 | 11.46 |
| 3 | 999 | NR Cemeteries | 5.74 | 5.54 | 5.54 | -3.48 | 5.69 |
| 3 | 984 | Insurance Company | 0.29 | 0.28 | 0.28 | -3.45 | 0.29 |
| 1 | 555 | Drug & Medicine Mfg. | 1.17 | 1.13 | 1.13 | -3.42 | 1.16 |
| 3 | 859 | NR Nonferrous Scrap Metal Dealer | 10.24 | 9.89 | 9.89 | -3.42 | 10.16 |
| 1 | 463 | NR Automobile Mfg | 2.93 | 2.83 | 2.83 | -3.41 | 2.91 |
| 1 | 757 | Telecommunication Co. | 1.76 | 1.70 | 1.70 | -3.41 | 1.75 |
| 3 | 886 | NR Electrical Supplies Dealer | 2.94 | 2.84 | 2.84 | -3.40 | 2.92 |
| 3 | 971 | Buildings | 4.71 | 4.55 | 4.55 | -3.40 | 4.68 |
| 1 | 166 | NR Canvas/Burlap Products Mfg | 3.86 | 3.73 | 3.73 | -3.37 | 3.83 |
| 1 | 446 | NR Precision Machine Parts Mfg. NOC | 2.45 | 2.37 | 2.37 | -3.27 | 2.44 |
| 3 | 815 | Auto Service Centers | 3.36 | 3.25 | 3.25 | -3.27 | 3.34 |
| 1 | 136 | NR Embroidery Mfg | 3.37 | 3.26 | 3.26 | -3.26 | 3.35 |
| 1 | 201 | NR Tanning | 5.23 | 5.06 | 5.06 | -3.25 | 5.20 |
| 3 | 963 | Churches | 0.62 | 0.60 | 0.60 | -3.23 | 0.62 |
| 3 | 009 | NR Logging or Lumbering | 31.44 | 30.43 | 30.43 | -3.21 | 31.28 |
| 2 | 608 | Flat Cement Work | 6.04 | 5.85 | 5.85 | -3.15 | 6.62 |
| 2 | 645 | Wallboard Installation | 6.87 | 6.66 | 6.66 | -3.06 | 7.79 |
| 1 | 319 | Furniture Assembly | 7.22 | 7.00 | 7.00 | -3.05 | 7.19 |
| 3 | 877 | NR Department Stores - Temporary Staffing Class | 3.28 | 3.16 | 3.18 | -3.05 | 3.27 |
| 3 | 914 | Department Stores | 3.28 | 3.18 | 3.18 | -3.05 | 3.27 |
| 2 | 654 | Concrete Construction | 7.37 | 7.15 | 7.15 | -2.99 | 7.97 |
| 1 | 472 | Electronic Component Mfg | 2.72 | 2.64 | 2.64 | -2.94 | 2.71 |
| 1 | 497 | NR Electronic Component Mfg - Temporary Staffing Class | 2.72 | 2.38 | 2.64 | -2.94 | 2.71 |

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|----------------|-------------------|---|--|--|---|------------------------------|---|
| 3 | 942 | Home Health Care - Professional | 3.07 | 2.98 | 2.98 | -2.93 | 3.06 |
| 3 | 812 | NR Mail Hauling/Delivery Service | 7.21 | 7.00 | 7.00 | -2.91 | 7.19 |
| 2 | 673 | NR Advertising Signs | 6.26 | 6.08 | 6.08 | -2.88 | 6.25 |
| 3 | 891 | Pre School Child Care | 1.39 | 1.35 | 1.35 | -2.88 | 1.39 |
| 2 | 655 | Iron Erection | 17.43 | 16.94 | 16.94 | -2.81 | 18.75 |
| 3 | 7453 | Non-Rateable Element - Class 7413 | 0.36 | 0.35 | 0.35 | -2.78 | 0.36 |
| 3 | 862 | NR Recycling Center | 9.43 | 9.17 | 9.17 | -2.76 | 9.42 |
| 3 | 0011 | NR Flower Growing | 4.12 | 4.01 | 4.01 | -2.67 | 4.12 |
| 3 | 935 | NR Lumber/Building Material Dealer- Store Employees | 1.92 | 1.87 | 1.87 | -2.60 | 1.92 |
| 1 | 752 | NR Oil/Gas Pipeline Operation | 1.21 | 1.18 | 1.18 | -2.48 | 1.21 |
| 1 | 512 | NR Brick Mfg, NOC | 6.95 | 6.78 | 6.78 | -2.45 | 6.97 |
| 2 | 666 | NR Plate Glass Installation | 7.03 | 6.86 | 6.86 | -2.42 | 7.45 |
| 3 | 005 | NR Tree Pruning | 19.95 | 19.47 | 19.47 | -2.41 | 20.01 |
| 3 | 941 | Social Rehabilitation Facility | 2.99 | 2.92 | 2.92 | -2.34 | 3.00 |
| 3 | 807 | NR Ambulance Service - Nonvolunteer | 6.47 | 6.32 | 6.32 | -2.32 | 6.50 |
| 3 | 917 | Grocery Store - Retail | 3.97 | 3.88 | 3.88 | -2.27 | 3.99 |
| 2 | 664 | HVAC Contractors | 4.44 | 4.34 | 4.34 | -2.25 | 4.86 |
| 2 | 675 | Machinery or Equipment Erection | 4.57 | 4.47 | 4.47 | -2.19 | 4.72 |
| 1 | 0175 | NR Supplemental Disease Loading for class 512 | 1.39 | 1.36 | 1.36 | -2.16 | 1.40 |
| 3 | 918 | NR Bakery Shop - Retail | 3.30 | 3.23 | 3.23 | -2.12 | 3.32 |
| 3 | 887 | Museum | 1.47 | 1.44 | 1.44 | -2.04 | 1.48 |
| 3 | 969 | Outdoor Amusements | 5.43 | 5.32 | 5.32 | -2.03 | 5.47 |
| 3 | 884 | Health And Exercise Clubs, | 1.03 | 1.01 | 1.01 | -1.94 | 1.04 |
| 3 | 858 | NR Ferrous Scrap Metal Dealer | 9.12 | 8.95 | 8.95 | -1.86 | 9.20 |
| 3 | 803 | NR Taxicab Companies | 21.28 | 20.89 | 20.89 | -1.83 | 21.47 |
| 3 | 882 | NR House Cleaning | 8.28 | 8.13 | 8.13 | -1.81 | 8.36 |
| 2 | 653 | Masonry | 8.43 | 8.28 | 8.28 | -1.78 | 8.98 |
| 3 | 903 | Bar and Tavern | 0.59 | 0.58 | 0.58 | -1.69 | 0.60 |
| 3 | 821 | Beverage Distributor | 7.18 | 7.06 | 7.06 | -1.67 | 7.26 |
| 3 | 976 | YMCA/YWCA | 1.80 | 1.77 | 1.77 | -1.67 | 1.82 |
| 3 | 816 | Auto Filling Stations | 2.62 | 2.58 | 2.58 | -1.53 | 2.65 |
| 3 | 881 | NR Hardware Store - Wholesale - Temporary Staffing Class | 3.34 | 3.70 | 3.29 | -1.50 | 3.38 |
| 3 | 926 | Hardware Store - Wholesale | 3.34 | 3.29 | 3.29 | -1.50 | 3.38 |
| 3 | 813 | Warehousing, Other than Furniture | 5.38 | 5.30 | 5.30 | -1.49 | 5.45 |
| 3 | 867 | NR Warehousing, Other than Furniture - Temporary Staffing | 5.38 | 6.29 | 5.30 | -1.49 | 5.45 |
| 3 | 939 | NR Carnival | 6.12 | 6.03 | 6.03 | -1.47 | 6.20 |
| 2 | 660 | Alarms/Sound Systems | 3.00 | 2.96 | 2.96 | -1.33 | 3.04 |
| 2 | 670 | House Furnishing Installation | 5.59 | 5.52 | 5.52 | -1.25 | 5.67 |
| 2 | 681 | Canvas Goods Erection | 5.59 | 5.52 | 5.52 | -1.25 | 5.67 |
| 2 | 646 | NR Furniture/Fixtures Installation | 5.80 | 5.73 | 5.73 | -1.21 | 6.20 |
| 1 | 311 | Cabinet Works | 5.19 | 5.13 | 5.13 | -1.16 | 5.27 |
| 2 | 059 | NR Mineral Milling | 5.20 | 5.14 | 5.14 | -1.15 | 5.28 |

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|----------------|-------------------|---|--|--|---|--------------------------|---|
| 3 | 880 | Apartment House | 5.29 | 5.24 | 5.24 | -0.95 | 5.39 |
| 3 | 922 | Furniture Store - Retail | 3.75 | 3.72 | 3.72 | -0.80 | 3.82 |
| 3 | 0008 | NR Mushroom Grower | 2.55 | 2.53 | 2.53 | -0.78 | 2.60 |
| 3 | 921 | NR Furniture Store - Wholesale | 6.18 | 6.14 | 6.14 | -0.65 | 6.31 |
| 3 | 944 | Country Club | 3.26 | 3.24 | 3.24 | -0.61 | 3.33 |
| 3 | 818 | Auto Dealers | 1.82 | 1.81 | 1.81 | -0.55 | 1.86 |
| 3 | 805 | NR Milk Hauling - By Contractor | 5.83 | 5.82 | 5.82 | -0.17 | 5.98 |
| 1 | 489 | NR Dental Laboratory | 2.10 | 2.10 | 2.10 | 0.00 | 2.16 |
| 3 | 890 | NR Library - Public | 0.66 | 0.66 | 0.66 | 0.00 | 0.68 |
| 3 | 916 | Dry Goods Stores or Clothing | 1.73 | 1.73 | 1.73 | 0.00 | 1.78 |
| 3 | 988 | Bank | 0.22 | 0.22 | 0.22 | 0.00 | 0.23 |
| 3 | 7445 | NR Non-Rateable Element - Class 7405 | 0.39 | 0.39 | 0.39 | 0.00 | 0.40 |
| 3 | 9108 | NR Aircraft Passenger Surcharge | 100.00 | 100.00 | 100.00 | 0.00 | 102.78 |
| 3 | 9985 | NR Radiation Exposure | A | A | A | 0.00 | A |
| 3 | 983 | NR Housing Authority | 8.17 | 8.18 | 8.18 | 0.12 | 8.41 |
| 1 | 104 | Food Sundries Mfg, NOC | 4.31 | 4.32 | 4.32 | 0.23 | 4.44 |
| 1 | 185 | NR Food Sundries Mfg, NOC - Temporary Staffing Class | 4.31 | 4.42 | 4.32 | 0.23 | 4.44 |
| 3 | 898 | Caterer | 4.22 | 4.23 | 4.23 | 0.24 | 4.35 |
| 3 | 820 | NR Automobile Auction | 3.32 | 3.33 | 3.33 | 0.30 | 3.42 |
| 3 | 934 | Auto Parts/Accessory Store | 3.15 | 3.16 | 3.16 | 0.32 | 3.25 |
| 1 | 163 | Textile Prod Mfg, NOC | 4.39 | 4.41 | 4.41 | 0.46 | 4.53 |
| 3 | 0912 | NR Outservants | 286.28 | 287.91 | 287.91 | 0.57 | 295.91 |
| 3 | 986 | Shelter or Halfway House | 1.63 | 1.64 | 1.64 | 0.61 | 1.69 |
| 3 | 860 | NR Scrap Metal Dealer | 9.53 | 9.59 | 9.59 | 0.63 | 9.86 |
| 3 | 973 | Hotel, All Other Employees | 3.03 | 3.05 | 3.05 | 0.66 | 3.13 |
| 3 | 927 | Drugstore | 1.17 | 1.18 | 1.18 | 0.85 | 1.21 |
| 1 | 134 | NR Knit Goods Mfg | 4.04 | 4.08 | 4.08 | 0.99 | 4.19 |
| 3 | 964 | Sheltered Workshops | 2.71 | 2.74 | 2.74 | 1.11 | 2.82 |
| 2 | 649 | Ceiling Installation | 4.25 | 4.30 | 4.30 | 1.18 | 4.77 |
| 3 | 925 | Hardware Stores - Retail | 2.33 | 2.36 | 2.36 | 1.29 | 2.43 |
| 3 | 0013 | NR Gardeners, Nurserymen | 5.09 | 5.16 | 5.16 | 1.38 | 5.30 |
| 2 | 658 | NR Iron Erection/Installation | 8.62 | 8.74 | 8.74 | 1.39 | 9.49 |
| 3 | 7405 | NR Aircraft Operation Scheduled | 1.16 | 1.18 | 1.18 | 1.72 | 1.21 |
| 3 | 0909 | NR Outservants - Occasional | 82.54 | 84.02 | 84.02 | 1.79 | 86.36 |
| 2 | 659 | NR Roofing | 17.62 | 17.98 | 17.98 | 2.04 | 19.37 |
| 1 | 506 | Powder Metal Prod Mfg | 3.00 | 3.07 | 3.07 | 2.33 | 3.16 |
| 1 | 751 | NR Gas Utility | 2.86 | 2.93 | 2.93 | 2.45 | 3.01 |
| 1 | 488 | NR Electronic Measuring or Analytical Instrument Mfg. | 1.14 | 1.17 | 1.17 | 2.63 | 1.20 |
| 3 | 920 | Jewelry Store | 0.64 | 0.66 | 0.66 | 3.13 | 0.68 |
| 3 | 957 | Doctors/Dentists | 0.57 | 0.59 | 0.59 | 3.51 | 0.61 |
| 3 | 997 | NR Undertakers | 0.97 | 1.03 | 1.03 | 6.19 | 1.06 |
| 3 | 855 | Lumber/Building Material Dealer | 6.47 | 6.91 | 6.91 | 6.80 | 7.10 |

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|----------------|-------------------|---|--|--|---|--------------------------|---|
| 3 | 883 | NR Retail Store, NOC - Temporary Staffing Class | 2.39 | 2.70 | 2.59 | 8.37 | 2.66 |
| 3 | 928 | NR Retail Store, NOC | 2.39 | 2.59 | 2.59 | 8.37 | 2.66 |
| 3 | 0908 | NR Inservants - Occasional | 146.70 | 163.18 | 163.18 | 11.23 | 167.72 |
| 3 | 0913 | NR Inservants | 394.87 | 443.15 | 443.15 | 12.23 | 455.47 |
| 2 | 662 | NR Household Appliance Service | 3.77 | 4.29 | 4.29 | 13.79 | 4.41 |
| 1 | 442 | NR Hand Tool Mfg. - Non-Forged | 3.87 | 7.72 | 4.56 | 17.83 | 4.69 |
| 1 | 443 | NR Saw Blade/Industrial Knife Mfg | 3.87 | 7.72 | 4.56 | 17.83 | 4.69 |
| 3 | 871 | NR Temporary Furniture Store | 6.27 | 7.83 | 7.58 | 20.89 | 7.79 |

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