DELAWARE COMPENSATION RATING BUREAU, INC. F CLASS FILING

ANALYSIS OF EXPERIENCE

The following pages present an analysis of Delaware "F" class experience. The analysis is based on data reported to the Bureau under the Unit Statistical Plan.

<u>Reported Premium and Losses</u> - Pages 1 and 2 present reported standard earned premiums and incurred losses by policy year separately for indemnity (page 1) and medical (page 2). Losses are shown through 10th report which is the latest report currently available under the Unit Statistical Plan.

<u>Indicated Loss Development Factors</u> - Page 3 (indemnity) and page 4 (medical) show age-to-age development factors based on reported losses. An average based on all available data points was calculated and formed the basis for the factors ultimately selected. The process for calculation of selected loss development factors and a tail factor are shown on pages 5 and 6. Factors to ultimate are calculated by compounding the age-to-age and 10th-to-ultimate factors.

<u>Selected Loss Development Factors</u> - Pages 5 (indemnity) and page 6 (medical) show the derivation of selected age-to-age and 10th-to-ultimate development factors. The residuals of all years available average indicated age-to-age development factors from pages 3 and 4 were fitted to a curve of the form $y = a + b/x + c/x^2 + d/x^3$ for indemnity and medical. A value of 1.0000 was selected from 8^{th} to 9^{th} , 9^{th} to 10^{th} and 10^{th} to 11th to ensure a more reasonable shape for the final fitted curve. These factors became the "selected" values on pages 3 and 4.

Loss Ratios - Indemnity and medical ultimate loss ratios are calculated on page 7.

<u>Graphs</u> - Indemnity, medical and total ultimate loss ratio graphs for policy years 1992 through 2001 are shown on page 8.

<u>Trend Summary</u> - An analysis of loss ratio trend is summarized on page 9. Linear trend lines were used to project trended loss ratios for indemnity and medical using combinations of policy years ranging from four to ten points. Exponential curves were also considered but the lack of data points left the results meaningless. Four year average loss ratios, and 0% annual trend, were selected for both indemnity and medical losses. The resulting trended loss ratios are 32.04% for indemnity and 13.85% for medical.

"F" CLASS UNIT STATISTICAL PLAN EXPERIENCE

REPORTED STANDARD EARNED PREMIUM AND INDEMNITY INCURRED LOSSES

| Policy | Standard Earned | | | Re | | ty Incurred Loss t Level | ses | | | | |
|--------|--------------------|---------|---------|---------|---------|-----------------------------|---------|---------|---------|---------|---------|
| Year | Premium | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 88 | 879,616 | | 61,333 | 61,333 | 67,647 | 67,647 | | _ | | _ | |
| 89 | 143,317 | 137 | 137 | 137 | 137 | | _ | | _ | | |
| 90 | 35,614 | 0 | 0_ | 0 | 0 | 0 | | 0 | 0 | 0 | 0 |
| 91 | 78,613 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 92 | 56,087 | 95,532 | 127,989 | 150,623 | 150,624 | 132,476 | 132,476 | 132,476 | 132,476 | 132,476 | 132,476 |
| 93 | 62,218 | 0 | 0_ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 94 | 165,218 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 95 | 180,644 | 79,814 | 622,787 | 622,787 | 83,681 | 83,681 | 83,681 | 83,681 | | | |
| 96 | 1,320,294 | 244,297 | 187,592 | 149,250 | 143,642 | 139,346 | 139,347 | | | | |
| 97 | 889,932 | 157,409 | 165,047 | 150,694 | 150,694 | 150,695 | | | | | |
| 98 | 266,646 | 193,633 | 255,825 | 241,623 | 216,623 | | | | | | |
| 99 | 271,821 | 255,451 | 274,524 | 132,319 | | | | | | | |
| 00 | 730,367 | 98,351 | 93,587 | | | | | | | | |
| 01 | 1,683,225 | 348,057 | | | | | | | | | |

"F" CLASS UNIT STATISTICAL PLAN EXPERIENCE

REPORTED STANDARD EARNED PREMIUM AND MEDICAL INCURRED LOSSES

| Policy | Standard Earned | | | R | | cal Incurred Loss ort Level | es | | | | |
|--------|--------------------|---------|---------|--------|--------|--------------------------------|--------|--------|--------|----------|--------|
| Year | Premium | 11 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 88 | 879,616 | | 38,201 | 38,201 | 38,082 | 38,082 | | _ | | - | |
| 89 | 143,317 | 300 | 300 | 300 | 300 | | _ | | _ | | |
| 90 | 35,614 | 0 | 0_ | 0 | 0 | 0_ | 0 | 0 | 0 | 0 | 0 |
| 91 | 78,613 | 0_ | 0 | 0 | 0_ | 0 | 0_ | 0 | 0 | 0 | 0 |
| 92 | 56,087 | 51,599 | 78,320 | 86,078 | 86,079 | 80,465 | 80,465 | 80,465 | 80,465 | 80,465 | 80,465 |
| 93 | 62,218 | 0 | 0_ | 0 | 0_ | 0 | 0 | 0 | 0 | 0 | |
| 94 | 165,218 | 0_ | 0 | 0_ | 0 | 0 | 0 | 0 | 0 | | |
| 95 | 180,644 | 51,473 | 53,941 | 54,788 | 54,239 | 54,260 | 54,830 | 54,830 | | | |
| 96 | 1,320,294 | 101,206 | 96,782 | 88,831 | 98,433 | 92,113 | 92,113 | | | | |
| 97 | 889,932 | 98,501 | 94,212 | 71,469 | 71,469 | 66,156 | | | | | |
| 98 | 266,646 | 94,774 | 86,408 | 80,175 | 68,507 | | | | | | |
| 99 | 271,821 | 156,937 | 150,452 | 88,597 | | | | | | | |
| 00 | 730,367 | 35,653 | 36,434 | | | | | | | | |
| 01 | 1,683,225 | 142,039 | | | | | | | | | |

"F" CLASS UNIT STATISTICAL PLAN EXPERIENCE

INDEMNITY INCURRED LOSS DEVELOPMENT FACTORS

Age-to-Age Development Factors

| Policy | | | | | Repo | | | | | 40 111 7 |
|--------------------------|--------|--------|--------|------------------|---------------|--------|--------|--------|--------|----------|
| <u>Year</u> | 1 - 2 | 2 - 3 | 3 - 4 | 4 - 5 | 5 - 6 | 6 - 7 | 7 - 8 | 8 - 9 | 9 - 10 | 10 - ULT |
| 88 | | 1.0000 | 1.1029 | 1.0000 | | | | | | |
| 89 | 1.0000 | 1.0000 | 1.0000 | | | | | | | |
| 90 | * | * | * | * | | | * | | | |
| 91 | * | * | * | * | * | * | * | | | |
| 92 | *** | 1.1768 | 1.0000 | 0.8795 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | |
| 93 | * | * | * | * | * | * | * | * | | |
| 94 | * | * | * | * | * | * | * | | | |
| 95 | 7.8030 | 1.0000 | 0.1344 | 1.0000 | 1.0000 | 1.0000 | | | | |
| 96 | 0.7679 | *** | 0.9624 | 0.9701 | 1.0000 | | | | | |
| 97 | *** | 0.9130 | 1.0000 | 1.0000 | | | | | | |
| 98 | 1.3212 | 0.9445 | 0.8965 | | | | | | | |
| 99 | 1.0747 | 0.4820 | | | | | | | | |
| 00 | 0.9516 | | | | | | | | | |
| 3 Yr Average | 1.1158 | 0.7798 | 0.9530 | 0.9900 | | | | | | |
| Average (All available) | 2.1531 | 0.9309 | 0.8709 | 0.9699 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | |
| Selected (All available) | 1.0629 | 0.9311 | 0.9659 | 0.9834 | 0.9920 | 0.9965 | 1.0000 | 1.0000 | 1.0000 | 1.0000 |
| | | | Develo | pment Factors | s to Ultimate | | | | | |
| | 1-ULT | 2-ULT | 3-ULT | 4-ULT | 5-ULT | 6-ULT | 7-ULT | 8-ULT | 9-ULT | 10-ULT |
| 3 Yr Average | I-OLI | Z-UL1 | J-UL1 | -0L1 | J-UL1 | 0-OL1 | 7-0L1 | 0-0L1 | 3-OL1 | 10-0L1 |
| Average (All available) | 1.6930 | 0.7863 | 0.8447 | 0.9699 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 1.0000 |
| Selected (All available) | 0.9293 | 0.8743 | 0.9390 | 0.9721 | 0.9885 | 0.9965 | 1.0000 | 1.0000 | 1.0000 | 1.0000 |

^{*} No reported losses.

"F" CLASS UNIT STATISTICAL PLAN EXPERIENCE

MEDICAL INCURRED LOSS DEVELOPMENT FACTORS

Age-to-Age Development Factors

| Policy | | | | | Repo | | | | | |
|--------------------------|--------|--------|--------|---------------|---------------|--------|--------|--------|--------|----------|
| Year | 1 - 2 | 2 - 3 | 3 - 4 | 4 - 5 | 5 - 6 | 6 - 7 | 7 - 8 | 8 - 9 | 9 - 10 | 10 - ULT |
| 88 | | 1.0000 | 0.9969 | 1.0000 | | | | | | |
| 89 | 1.0000 | 1.0000 | 1.0000 | | | | | | | |
| 90 | * | * | * | * | | _ | * | | | |
| 91 | * | * | * | * | * | * | * | | | |
| 92 | *** | 1.0991 | 1.0000 | 0.9348 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | |
| 93 | * | * | * | * | * | * | * | * | | |
| 94 | * | * | * | * | * | * | * | | | |
| 95 | 1.0479 | 1.0157 | 0.9900 | 1.0004 | 1.0105 | 1.0000 | | | | |
| 96 | 0.9563 | *** | 1.1081 | 0.9358 | 1.0000 | | | | | |
| 97 | *** | 0.7586 | 1.0000 | 0.9257 | | | | | | |
| 98 | 0.9117 | 0.9279 | 0.8545 | | | | | | | |
| 99 | 0.9587 | 0.5889 | | | | | | | | |
| 00 | 1.0219 | | | | | | | | | |
| 3 Yr Average | 0.9641 | 0.7585 | 0.9875 | 0.9540 | | | | | | |
| Average (All available) | 0.9828 | 0.9129 | 0.9928 | 0.9593 | 1.0035 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | |
| Selected (All available) | 0.9826 | 0.9185 | 0.9686 | 0.9884 | 0.9962 | 0.9992 | 1.0000 | 1.0000 | 1.0000 | 1.0000 |
| | | | Develo | pment Factors | s to Ultimate | | | | | |
| | 1-ULT | 2-ULT | 3-ULT | 4-ULT | 5-ULT | 6-ULT | 7-ULT | 8-ULT | 9-ULT | 10-ULT |
| 3 Yr Average | | | | | | | | | | |
| Average (All available) | 0.8575 | 0.8725 | 0.9558 | 0.9627 | 1.0035 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 1.0000 |
| Selected (All available) | 0.8601 | 0.8753 | 0.9530 | 0.9839 | 0.9954 | 0.9992 | 1.0000 | 1.0000 | 1.0000 | 1.0000 |

^{*} No reported losses.

"F" CLASS UNIT STATISTICAL PLAN EXPERIENCE

FITTED DEVELOPMENT FACTORS

INDEMNITY INCURRED LOSSES

 $Y = a+b/x+c/x^2+d/x^3$ a = (0.0033)

b = 0.1423

c = (1.0182)

d = 0.9421

 $R ^2 = 0.9577$

| Incurred Development | All Year Average | All Year Average - 1 | Fitted Value | Fitted Value + 1 | <u>Selected</u> |
|----------------------|------------------|----------------------|--------------|------------------|-----------------|
| 1st to 2nd | 1.0629 | 0.0629 | 0.0629 | 1.0629 | 1.0629 |
| 2nd to 3rd | 0.9309 | (0.0691) | (0.0689) | 0.9311 | 0.9311 |
| 3rd to 4th | 0.9704 | (0.0296) | (0.0341) | 0.9659 | 0.9659 |
| 4th to 5th | 0.9699 | (0.0301) | (0.0166) | 0.9834 | 0.9834 |
| 5th to 6th | 1.0000 | - | (0.0080) | 0.9920 | 0.9920 |
| 6th to 7th | 1.0000 | - | (0.0035) | 0.9965 | 0.9965 |
| 7th to 8th | 1.0000 | - | (0.0010) | 0.9990 | 0.9990 |
| 8th to 9th | 1.0000 | - | 0.0004 | 1.0004 | 1.0000 * |
| 9th to 10th | 1.0000 | - | 0.0012 | 1.0012 | 1.0000 * |
| 10th to 11th | 1.0000 | - | 0.0017 | 1.0017 | 1.0000 * |
| 10th to Ultimate | | | | | 1.0000 * |

"F" CLASS UNIT STATISTICAL PLAN EXPERIENCE

FITTED DEVELOPMENT FACTORS

MEDICAL INCURRED LOSSES

 $Y = a+b/x+c/x^2+d/x^3$ a = (0.0033)

b = 0.1423

c = (1.0182)

d = 0.9421

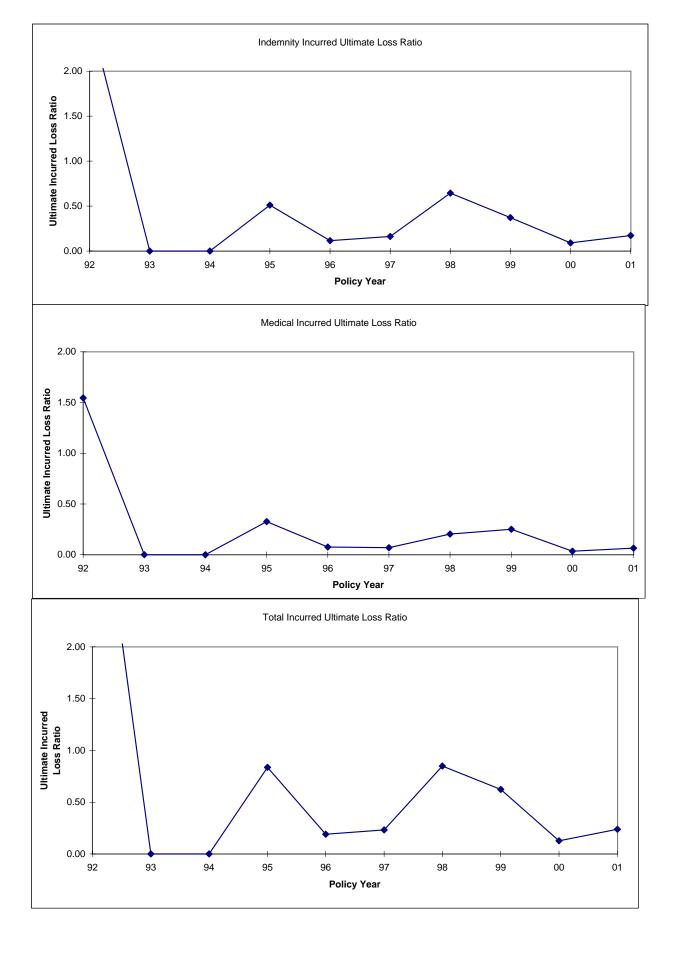
 $R ^2 = 0.9577$

| Incurred Development | All Year Average | All Year Average - 1 | Fitted Value | Fitted Value + 1 | Selected |
|----------------------|------------------|----------------------|--------------|------------------|----------|
| 1st to 2nd | 0.9828 | (0.0172) | (0.0174) | 0.9826 | 0.9826 |
| 2nd to 3rd | 0.9129 | (0.0871) | (0.0815) | 0.9185 | 0.9185 |
| 3rd to 4th | 0.9928 | (0.0072) | (0.0314) | 0.9686 | 0.9686 |
| 4th to 5th | 0.9593 | (0.0407) | (0.0116) | 0.9884 | 0.9884 |
| 5th to 6th | 1.0035 | 0.0035 | (0.0038) | 0.9962 | 0.9962 |
| 6th to 7th | 1.0000 | - | (8000.0) | 0.9992 | 0.9992 |
| 7th to 8th | 1.0000 | - | - | 1.0000 | 1.0000 |
| 8th to 9th | 1.0000 | - | (0.0001) | 0.9999 | 1.0000 * |
| 9th to 10th | 1.0000 | - | (0.0007) | 0.9993 | 1.0000 * |
| 10th to 11th | 1.0000 | - | (0.0015) | 0.9985 | 1.0000 * |
| 10th to Ultimate | | | | | 1.0000 * |

"F" CLASS UNIT STATISTICAL PLAN EXPERIENCE

ULTIMATE LOSS RATIOS

| | Policy | Standard Earned | Premium On-Level | Adjusted | Reported Incurred | Report | Loss Development | Loss On-Level | Ultimate Incurred | Loss |
|-----------|----------------|--------------------|---------------------|-----------------|----------------------|--------|---------------------|------------------|----------------------|-------------|
| | Year | Premium | Factor | Premium | Loss | Level | Factor | Factor | Loss | Ratio |
| | | (1) | (2) | (3) = (1) * (2) | (4) | (5) | (6) | (7) | (8)=(4)*(6)*(7) | (9)=(8)/(3) |
| Indemnity | | | | (4) (1) (-) | <u> </u> | (-/ | (-) | \-/ | (4) (4) (4) | (-) (-) (-) |
| • | 92 | 56,087 | 0.9285 | 52,077 | 132,476 | 10 | 1.0000 | 1.0279 | 136,172 | 2.6148 |
| | 93 | 62,218 | 0.9285 | 57,769 | 0 | 9 | 1.0000 | 1.0259 | 0 | 0.0000 |
| | 94 | 165,218 | 0.9285 | 153,405 | 0 | 8 | 1.0000 | 1.0240 | 0 | 0.0000 |
| | 95 | 180,644 | 0.9285 | 167,728 | 83,681 | 7 | 1.0000 | 1.0219 | 85,514 | 0.5098 |
| | 96 | 1,320,294 | 0.9285 | 1,225,893 | 139,347 | 6 | 0.9965 | 1.0199 | 141,623 | 0.1155 |
| | 97 | 889,932 | 1.0568 | 940,480 | 150,695 | 5 | 0.9885 | 1.0172 | 151,524 | 0.1611 |
| | 98 | 266,646 | 1.2420 | 331,174 | 216,623 | 4 | 0.9721 | 1.0144 | 213,612 | 0.6450 |
| | 99 | 271,821 | 1.2420 | 337,602 | 132,319 | 3 | 0.9390 | 1.0119 | 125,726 | 0.3724 |
| | 00 | 730,367 | 1.2339 | 901,200 | 93,587 | 2 | 0.8743 | 1.0092 | 82,576 | 0.0916 |
| | 01 | 1,683,225 | 1.1206 | 1,886,222 | 348,057 | 1 | 0.9293 | 1.0071 | 325,746 | 0.1727 |
| | | , , | | , , | , | | | | • | _ |
| | 10 Year Total | 5,626,452 | | 6,053,550 | 1,296,785 | | | | 1,262,493 | 0.2086 |
| | 4 Year Average | | | | | | | | | 0.3204 |
| Medical | | | | | | | | | | |
| | 92 | 56,087 | 0.9285 | 52,077 | 80,465 | 10 | 1.0000 | | 80,465 | 1.5451 |
| | 93 | 62,218 | 0.9285 | 57,769 | 0 | 9 | 1.0000 | | 0 | 0.0000 |
| | 94 | 165,218 | 0.9285 | 153,405 | 0 | 8 | 1.0000 | | 0 | 0.0000 |
| | 95 | 180,644 | 0.9285 | 167,728 | 54,830 | 7 | 1.0000 | | 54,830 | 0.3269 |
| | 96 | 1,320,294 | 0.9285 | 1,225,893 | 92,113 | 6 | 0.9992 | | 92,039 | 0.0751 |
| | 97 | 889,932 | 1.0568 | 940,480 | 66,156 | 5 | 0.9954 | | 65,852 | 0.0700 |
| | 98 | 266,646 | 1.2420 | 331,174 | 68,507 | 4 | 0.9839 | | 67,404 | 0.2035 |
| | 99 | 271,821 | 1.2420 | 337,602 | 88,597 | 3 | 0.9530 | | 84,433 | 0.2501 |
| | 00 | 730,367 | 1.2339 | 901,200 | 36,434 | 2 | 0.8753 | | 31,891 | 0.0354 |
| | 01 | 1,683,225 | 1.1206 | 1,886,222 | 142,039 | 11 | 0.8601 | | 122,168 | 0.0648 |
| | 10 Year Total | 5,626,452 | | 6,053,550 | 629,141 | | | | 599,082 | 0.0990 |
| | 4 Year Average | | | | | | | | | 0.1385 |
| | | | | | | | | | | |
| Total | | F0 00= | | F0 0== | 040.044 | . = | | | 0.000= | 4.4500 |
| | 92 | 56,087 | 0.9285 | 52,077 | 212,941 | 10 | | | 216,637 | 4.1599 |
| | 93 | 62,218 | 0.9285 | 57,769 | 0 | 9 | | | 0 | 0.0000 |
| | 94 | 165,218 | 0.9285 | 153,405 | 0 | 8 | | | 0 | 0.0000 |
| | 95 | 180,644 | 0.9285 | 167,728 | 138,511 | 7 | | | 140,344 | 0.8367 |
| | 96 | 1,320,294 | 0.9285 | 1,225,893 | 231,460 | 6 | | | 233,662 | 0.1906 |
| | 97 | 889,932 | 1.0568 | 940,480 | 216,851 | 5 | | | 217,376 | 0.2311 |
| | 98 | 266,646 | 1.2420 | 331,174 | 285,130 | 4 | | | 281,016 | 0.8485 |
| | 99 | 271,821 | 1.2420 | 337,602 | 220,916 | 3 | | | 210,159 | 0.6225 |
| | 00 | 730,367 | 1.2339 | 901,200 | 130,021 | 2 | | | 114,467 | 0.1270 |
| | 01 | 1,683,225 | 1.1206 | 1,886,222 | 490,096 | 1 | | | 447,914 | 0.2375 |
| | 10 Year Total | 5,626,452 | | 6,053,550 | 1,925,926 | | | | 1,861,575 | 0.3075 |
| | 4 Year Average | | | | | | | | | 0.4589 |



| | _ | 4 points | 5 points | 6 points | 7 points | 8 points | 9 points | 10 points |
|-------------|-------------------------------------------------------------------|-----------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|-----------------------------------------|
| INDEMNITY | J | | | | | | | |
| | Average Loss Ratio | 0.3204 | 0.2886 | 0.2597 | 0.2954 | 0.2585 | 0.2298 | 0.4683 |
| LINEAR | Trended Loss Ratio Trend Factor Annual. Trend Factor R^2 | (0.4294) (1.3402) #NUM! 0.7908 | 0.0279 0.0967 0.7445 0.1388 | 0.2295 0.8837 0.9862 0.0024 | 0.1163 0.3937 0.9103 0.0913 | 0.2870 1.1103 1.0096 0.0023 | 0.3705 1.6123 1.0409 0.0595 | (0.3869) (0.8262) #NUM! 0.1981 |
| MEDICAL |] | | | | | | | |
| LINEAR | Average Loss Ratio | 0.1385 | 0.1248 | 0.1165 | 0.1465 | 0.1282 | 0.1140 | 0.2571 |
| | Trended Loss Ratio Trend Factor Annual. Trend Factor R^2 | (0.1402) (1.0123) #NUM! 0.6077 | 0.0370 0.2965 0.8576 0.0873 | 0.0997 0.8558 0.9827 0.0044 | 0.0017 0.0116 0.6380 0.2195 | 0.1018 0.7941 0.9791 0.0075 | 0.1532 1.3439 1.0251 0.0176 | (0.2913) (1.1330) #NUM! 0.2309 |
| TOTAL | 7 | | | | | | | |
| LINEAD | Average Loss Ratio | 0.4589 | 0.4134 | 0.3762 | 0.4419 | 0.3867 | 0.3438 | 0.7254 |
| LINEAR | Trended Loss Ratio | (0.5696) | 0.0649 | 0.3292 | 0.1180 | 0.3888 | 0.5237 | (0.6782) |
| EXPONENTIAL | Trended Loss Ratio | 0.0329 | 0.1311 | 0.2581 | 0.1641 | #NUM! | #NUM! | #NUM! |